

#### Introduction

## Application Form for Innovation Pathways Application Reference Number: \${e://Field/ResponseID}

#### Preparing your application

You will only be able to submit your completed application via this web form. You can download a copy of the questions here. Once you're happy with your answers, please complete this web application form. Fields marked with a red asterisk are mandatory. To submit a form you need to fill all mandatory fields.

## Please note: You will need to complete the application form in one go as your progress will not be saved.

#### **Data protection**

As part of this application form, we will ask for your name and contact details for the purpose of contacting you to discuss your application for support.

We use this personal data under Article 6(1)(e) of the UK GDPR (it is necessary for the performance of a task carried out in the public interest) and Section 8(c) of the DPA 2018.

Further information on how and why we use your personal data, including your rights, can be found here: <a href="https://www.fca.org.uk/privacy/personal-data-and-supervision">https://www.fca.org.uk/privacy/personal-data-and-supervision</a>.

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#### **Section 1: Firm details**

First, please tell us about your firm and yourself.

This gives us the information we need to contact you if we need to discuss your application.

* Name of firm:	
//	
Companies House number (if you have one):	
Legal Entity Identifier (LEI - if you have one)	:
* Address Line 1 of Head Office:	
* City/Town:	
* Post Code:	
* Country:	

United Kingdom	_
Afghanistan	
Albania	
Algeria	
Andorra	
Angola	
Antigua and Barbuda	
Argentina	
Armenia	
Australia	•

* Your full name:
Your position in the firm:
* Your contact email:
* Your contact phone number:
Firm website (if any):

>	* Are you already authorised or registered with the FCA?
$\sim$	
$\odot$	Yes
$\cup$	No
>	* Please provide your Firm Reference Number (FRN):
r	
L	
	Are you carrying out any other kind of business (for example, financial services that
(	don't require FCA authorisation, or something outside of financial services)?
$\bigcirc$	Yes
Ŏ	No
	Please state other business.
[	
١	
1	Will you need to apply for FCA authorisation/registration?
0	Yes
Ŏ	No
Ŏ	Not sure
	* Please select which sector your firm falls into or is intending to operate in:
0	Retail investments
0	Retail lending
Q	Wholesale financial markets
Ó	Insurance
Ŏ	Retail banking
()	Pensions and retirement income

This helps us understand more about your firm and the work that you do.

0	Payments and digital assets
O	Multiple-sectors, please specify
0	Non-financial service sectors, please specify
×	* Please select which of these options best describes your firm:
$\bigcirc$	i. Cryptoasset firm
Ŏ	ii. Financial adviser
Ŏ	iii. Investment intermediary
Ŏ	iv. Investment platform
Ŏ	v. Investment based crowdfunder
Ŏ	vi. Peer-to-peer (P2P) platform
O	vii. SIPP operator
O	viii. Wealth manager
O	ix. Other – not listed here
k	* Please select which of these options best describes your firm:
$\bigcirc$	i. Building society
$\tilde{\mathcal{C}}$	ii. Claims management company
$\tilde{\mathcal{C}}$	iii. Credit broker
$\tilde{\mathcal{C}}$	iv. Credit reference agency
$\tilde{\mathcal{C}}$	v. Credit union
$\tilde{c}$	vi. Debt advice firm
$\tilde{c}$	vii. Debt purchaser, debt collector, debt administrator
$\tilde{c}$	viii. High cost lender
$\tilde{c}$	ix. Lifetime mortgage provider
$\tilde{\cap}$	x. Mainstream consumer credit lender
$\tilde{\bigcirc}$	xi. Mortgage intermediary
$\tilde{\cap}$	xii. Mortgage third party administrator
$\tilde{\cap}$	xiii. Motor finance provider
$\tilde{\cap}$	
	xiv. Non bank mortgage lender
$\tilde{\bigcirc}$	xiv. Non bank mortgage lender xv. Retail finance provider
Ŏ	

;	* Please select which of these options best describes your firm:
$\bigcirc$	i. Asset manager
Ŏ	ii. Benchmark administrator
Ŏ	iii. Contract for difference provider
Ŏ	iv. Corporate finance firms
Ŏ	v. Exchanges
Ŏ	vi. Fund manager
O	vii. Multilateral trading facility (MTF) and organised trading facility (OTF)
0	viii. Pension fund
0	ix. Principal trading firm
0	x. Wholesale bank
0	xi. Wholesale broker
$\bigcirc$	xii. Other – not listed here
;	* Please select which of these options best describes your firm:
$\bigcirc$	i. Commercial insurers and intermediary
$\mathcal{C}$	ii. Funeral plan provider
$\mathcal{C}$	iii. Life insurance firm
	<ul><li>iv. Lloyds and London market (re)insurer</li><li>v. Lloyds and London market intermediary</li></ul>
	vi. Price comparison website
$\sim$	vii. Retail general insurance firm
$\mathcal{O}$	5
$\lesssim$	ix. Other – not listed here
O	ix. other flot listed here
;	* Please select which of these options best describes your firm:
$\bigcirc$	i. Retail bank
Ŏ	ii. Payment services firm
Ŏ	iii. E-money firm
Ŏ	iv. Other – not listed here
;	* What is the size of your firm?
ſ	
	<u> </u>

* How did you hear about us?
· ·
Please provide further information (i.e. name of event, regulator)
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Page Section 2: Application history and DEI spotlight consideration
Please note, Innovation Pathways support normally lasts no more than 6 months. If you were successful applicant and have received support for more than 6 months, you will need to reapply if you need additional support.
If you applied for support in the past and your application was unsuccessful, please wait for a least 6 months before making another application. You should also tell us in any subsequent application, how your application has materially changed.
Have you applied for Innovation Pathways in the past?
Yes No
Was your application successful?
Yes No
Please provide your last application reference and date:
Application reference

Approximate application date (dd/mm/yyyy)
Please also highlight changes in your business model and need for support in the relevant section of the application form.
Was your last application to Innovation Pathways within the last 6 months?
Yes No
Are you willing for your application to be considered for the <u>Diversity, Equity and Inclusion (DEI) Spotlight</u> ?
Yes No
Please wait for at least 6 months before making another application for support.
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Page 4 Section 3: Product/Service
This section provides us with further information about your proposition and competitors.
In a few sentences, describe your product.

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Please describe the user journey.			
Please upload additional documents, if any	. (i.e. business plan or pitch deck)		
Please select which statement best described My product is completely new in the UK marks My product is an improvement on an existing	et		
Please identify at least one competitor serving UK users that is offering a product that your would-be customers are currently using to meet their needs.			
Company			
Link to product of company			
In objective terms, describe what is innova-	ative about your product.		

Which of the following technologies are involved in your product?

<b>~</b>	
Please specify the non-technology driven innovation.	
	//
Please specify other.	
Which of the following markets will your product operate in?	
	•
Please specify other.	
Consumer benefit	Page 5
Questions about the benefits of your product.	
Describe the differences between your product and your competitors how it is better than existing offering.	and explain

Questions about the downsides of your product.

	Describe the main risks that customers are exposed to by using the product.			
	For each risk, describe how you propose to prevent the risk from materialising or mitigate potential harm to consumers.			
	Users			
C	My product will be used by:  Consumers			
C	) Financial institutions ) Both			
	Describe the characteristics of the bulk of	the user base by refer	ence to their:	
	a) Age bracket			
	b) Income and wealth characteristics			
	c) Vulnerable characteristics (if any)			

d) Level of education				
e) Geographical location				
What product do those companies provide?	?			
Who are their customers?		<u>/</u> /		
Explain how your product would be used by that other company.				
		//		
Pricing structure and money flows				
Describe the pricing structure of your product.				

Explain why you have you chosen this pricing structure.

	//
Explain how money flows through the l	business.
	//
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	Page 6
Section 4: Further Eligibility Criteria qu	estions
Will your product users be based in the	e UK?
<b>©</b>	<b>©</b>
Which activity or activities do you cons product?	ider will be involved in delivering your
Activities regulated under FSMA	
<ul><li>Activities related to issuing electronic mon</li><li>Activities related to payment services</li></ul>	ney
Activities related to cryptoassets	
◯ I don't know	
Activities regulated under FSMA.	
Accepting deposits and related activities	Advising on investments
Issuing electronic money	Advising on regulated mortgage contracts
Effecting or carrying out contracts of insurance as principal	Advising on home reversion plans

Dealing in investments (as principal or agent)		Advising on a home purchase plan
Bidding in emission auctions		Advising on regulated sale and rent back agreements
Arranging deals in investments and arranging a home finance transaction		Advising on regulated credit agreements for the acquisition of land
Operating a UK multilateral trading facility		Advising on conversion or transfer of pension benefits
Operating a UK organised trading facility		Lloyd's activities
Credit broking		Entering into funeral plan contracts
Operating an electronic system in relation to lending ("Peer to peer lending")		Carrying out funeral plan contracts as provider
Managing investments		Entering into or exercising rights in relation to regulated credit agreements
Assisting in the administration and performance of a contract of insurance		Regulated consumer hire agreements
Debt adjusting		Entering into and administering a regulated mortgage contract
Debt counselling		Entering into and administering a home reversion plan
Debt collecting		Entering into and administering a home purchase plan
Debt administration		Entering into and administering a regulated sale and rent back agreement
Safeguarding and administering investments		Dormant account funds
Sending dematerialised instructions		Providing credit information services
Managing a UK UCITS, managing an AIR and establishing etc collective investment schemes		Providing credit reference services
Establishing etc pension schemes		Regulated claims management activity
Providing basic advice on stakeholder products		
ctivities related to payment services.  Suidance on activities relating to payment servi	ices (	<u> PERG 15.1)</u>
Services enabling cash to be placed on a payn required for operating a payment account	nent	account and all of the operations
Services enabling cash withdrawals from a pay required for operating a payment account	/men	t account and all of the operations
execution of payment transactions, including t's payment service provider or another payme		• /
execution of direct debits, including one-off d	lirect	debits
execution of payment transactions through a	payr	nent card or a similar device

	execution of credit transfers, including standing orders
The	$_{ m e}$ execution of payment transactions where the funds are covered by a credit line for the paymen
Г	execution of direct debits, including one-off direct debits
F	execution of payment transactions executed through a payment card or a similar device
F	execution of credit transfers, including standing orders
ጘ	Issuing payment instruments or acquiring payment transactions
╡	Money remittance
╡	Payment initiation services
Ħ	Account information services
_ _	Please select which of the following tools you might need from our support:
	Authorisations related support
$\exists$	Individual guidance
$\exists$	Informal steers
$\exists$	Signposting
╡	Engagement with relevant areas within FCA
╡	Other
	Approximately when do you anticipate you will ready submit an application for authorisation?
	How can the Authorisation's team support you?
· •	Set out the question(s) you seek guidance on.
J	

Identify the laws, rule(s) and/or guidance which you have already considered and the conclusions you have reached?						
Which areas do you wish to speak with?						
How will they able to help you?						
Please specify other.						
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### **Section 5 Diversity and Inclusion (Optional)**

The FCA considers diversity and inclusion to be regulatory issues, and this extends to the support we offer in the Innovation Pathways. Diversity of experience, thought, and participation at senior levels leads to well-rounded decision-making, enabling firms to better meet the needs of all consumers. We consider diversity important to the health of the FinTech ecosystem, and we welcome applications from underrepresented groups (including female and minority-led

firms).

We have an interest in understanding the extent to which Innovation Pathways applicants have implemented working practices aimed to promote diversity and inclusion. We encourage applicants to share details of any policy documents outlining their approach to these topics.

To gauge the balance of representation in senior leadership, we are taking a holistic approach by requesting data covering the protected characteristics of gender, race, sexuality, religion, age and disability, whilst also seeking insight into the social backgrounds of senior leaders in FinTech.

We understand that some firms may not already capture all (or part) of the requested information, so please answer the questions to the extent that you are able.

An applicant's inability to provide any or all of this information, or preference not to share, will not adversely impact a firm's eligibility for the Innovation Pathways.

#### **Data Protection**

We request data relating to gender, race, ethnicity, sexual orientation, religion, age and disability (some of which is classed as 'special category personal data'), whilst also seeking insight into the social backgrounds of senior leaders in FinTech. We will use this personal data to capture the diversity profile of applicant firms, and monitor the effectiveness of our efforts to attract a wider range of firms to our services over time.

The FCA considers diversity and inclusion to be <u>regulatory issues</u>, and this extends to the support we offer in the Innovation Pathways. Diversity of experience, thought, and participation at senior levels leads to well-rounded decision-making, enabling firms to better meet the needs of all consumers. We consider diversity important to the health of the FinTech ecosystem, and we welcome applications from underrepresented groups (including female and minority-led firms). We have an interest in understanding the extent to which Innovation Pathways applicants have implemented working practices aimed to promote diversity and inclusion. We encourage applicants to share details of any policy documents outlining their approach to these topics.

The lawful basis we rely on to process any information you provide as part of your application which is special category data, such as race, ethnicity, sexual orientation, religious beliefs or disability data, is under Article 9(2)(g) of the UK GDPR (it is necessary for reasons of substantial public interest) and paragraph 8 of Schedule 1 to the DPA 2018 which relates to processing such data for equality of opportunity or treatment purposes. We understand that some firms may not already capture all (or part) of the requested information, so please answer the questions to the extent that you are able. An applicant's inability to provide any or all of this information, or preference not to share, will not adversely impact any element of the decision to be made regarding the application.

Please share details of how you currently (or intend to) embed diversity and inclusion within your business model.

How many individuals leadership team" as s executives and other	enior em C-suite si	ployees of	the ap	plicant fi	rm such a	s founders	, chief
Management Function	<u>15</u> .						
							,
What best describes t selected prefer to self individual(s) identify.	f-describe	_	-		-	_	
		0	1-2	3 <b>-</b> 5	6-10	11-20	20+
Female		0	0	0	0	0	0
Male		$\circ$	0	0	0	0	0
Non-binary		$\circ$	0	0	0	0	0
Prefer not to say		0	0	0	0	0	0
Prefer to self describe							
		0	0	0	0	0	0
De construitado de con			-1-:	<b>:</b>	d tl	-1	
Do any individuals on	your sen	ior leaders	sпір tea	ım consi	aer tnems	eives to be	e trans?
	0	1-2	3	3-5	6-10	11-20	20+
Yes	0	0	(	C	0	0	0
No	$\circ$	0	(	C	0	0	0

	0	1-2	3	3 <b>-</b> 5	6-10	11-20	20+
Prefer not to say	0	0	(	C	0	0	0
What best describes the team? If you have sele how the relevant indiv	cted pre	fer to sel			-		-
	(-)	0	1-2	3-5	6-10	11-20	20+
White (English, Welsh, So Northern Irish, British, Iri Any other white backgrou	sh,	0	0	0	0	0	0
Black/African/Caribbean/ British /Any other Black/ British background		0	0	0	0	0	0
Mixed/multiple ethnic gro (includes White and Black Caribbean, White and Bla African, White and Asian, other mixed/ multiple eth background)	ck Any	0	0	0	0	0	0
Asian/Asian British (includ Indian, Pakistani, Banglad Chinese, Any other Asian, British background)	deshi,	0	0	0	0	0	0
Other ethnic group (inclu- Arab, Any other ethnic gr		0	0	0	0	0	0
Prefer not to say		0	0	0	0	0	0
Prefer to self describe		0	0	0	0	0	0
What best describes the leadership team? If yo to outline how the rele	u have s	elected p	refer to	self-desc	-		kt option
		0	1-2	3 <b>-</b> 5	6-10	11-20	20+
Gay woman or lesbian		0	0	0	0	0	0
Gay man		0	0	0	0	0	0
Bi/Bisexual		0	0	0	0	0	0
Heterosexual/ straight		0	0	0	0	0	0

		0	1-2	3-5	6-10	11-20	20+
Prefer not to say		0	0	0	0	0	0
Prefer to self describe							
		0	0	0	0	0	0
What best describes the							
eam? If you have select now the relevant individi	-		-aescri	be use tr	ie tree tex	ct option to	outline
		0	1-2	3-5	6-10	11-20	20+
No religion		0	0	0	0	0	0
Christian (including C of E, Catholic, Protestant and all other Christian denomination	ns)	0	0	0	0	0	0
Buddhist		0	0	0	0	0	0
Hindu		0	0	0	0	0	0
Jewish		0	0	0	0	0	0
Muslim		0	0	0	0	0	0
Sikh		0	0	0	0	0	0
Any other religion		0	0	0	0	0	0
Prefer not to say		0	0	0	0	0	0
Prefer to self describe	$\neg$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$	$\bigcirc$
			O			0	0
Please describe the age of the propriate percentage f		=	our lead	dership t	eam and s	select the	
	0	1-2		3-5	6-10	11-20	20+
Under 21	0	0	(	0	0	0	0
21-35	0	0	(	0	0	0	0
36-65	0	0	(	0	0	0	0
Over 65	0	0	(	0	0	0	0

Prefer not to say	0	0	0	0	0	0					
Do individuals on your senior leadership team have any long-term physical conditions or illnesses that impact their ability to carry out day-to-day activities?											
	0	1-2	3-5	6-10	11-20	20+					
Yes	0	$\circ$	$\circ$	$\circ$	0	0					
No	0	0	0	0	0	0					
Prefer not to say	0	0	0	0	0	0					
Do individuals on your senior leadership team have any long-term mental conditions or illnesses that impact their ability to carry out day-to-day activities?											
	0	1-2	3-5	6-10	11-20	20+					
Yes	0	0	0	0	0	0					
No	0	0	0	$\circ$	0	0					
Prefer not to say	0	0	0	0	0	0					
Have any of your sen level and above?	ior leadersh	iip team ac	hieved a q	ualification	at bachelo	r's degree					
	0	1-2	3-5	6-10	11-20	20+					
Yes	0	0	0	0	0	0					
No	0	0	0	0	0	0					

Your response to this question will not affect our assessment of your application.

My experience of this application form was:

0

1-2 3-5 6-10 11-20

20+



I have a suggestion for how this application form could be improved:						

### **Survey End**

Thank you for completing the application form.

If you need to make any changes, please navigate using the back button before submitting the application form.

# By clicking SUBMIT, your responses will be submitted. Please note you will not be able to return to the application form.

On submission, a summary of your responses will be displayed on screen with the option to save a copy for your records. A case manager will contact you shortly to discuss your application.

FCA Privacy Notice