

**BUSINESS INTERRUPTION INSURANCE TEST CASE**

**DRAFT TRANSCRIPT**

**OF DAY 3 OF SUPREME COURT APPEAL (18 NOVEMBER 2020)**

What follows is a **draft** transcript.

A final transcript will be published when it is available.

# OPUS2

The Financial Conduct Authority vs. MS Amlin Underwriting Limited and others

Day SC3

November 18, 2020

Opus 2 - Official Court Reporters

Phone: +44 (0)20 3008 5900

Email: [transcripts@opus2.com](mailto:transcripts@opus2.com)

Website: <https://www.opus2.com>



1 circles . There would be no obvious reason for a disease  
 2 capable of causing an epidemic to be a confined to  
 3 a particular neat circle .  
 4 Fourthly, there were recent examples of extreme  
 5 reactions to outbreaks of a new form of virus. I don't  
 6 need you to go to the page, but you'll see at bundle  
 7 {D/11/1543} there is reference that during the SARS  
 8 epidemic all sites of public entertainment in Beijing  
 9 were closed for six weeks, that was 3,500  
 10 establishments, and also on that page you'll see --  
 11 these are agreed facts, so part of the evidence before  
 12 the court -- 2009, there was a swine flu outbreak in  
 13 Mexico. Initially they shut down schools, museums and  
 14 so on and that was followed by a five-day national  
 15 lockdown.  
 16 So, yes, unprecedented in the UK, but there were  
 17 precedents elsewhere and the statutory powers were there  
 18 to do the same thing in this country. Parliament didn't  
 19 have to rush in new statutory powers. As I showed you  
 20 yesterday, they were already there.  
 21 The third feature that was character of the disease  
 22 risk, the third element is that if, because of the  
 23 nature of the risk, the authorities did react to  
 24 a disease outbreak, they would be reacting to the  
 25 outbreak as a whole. That is an important factor. That

1 must have been appreciated by the parties that that is  
 2 what would happen.  
 3 So even if the outbreak included localities within  
 4 a particular radius of the insured's premises, the  
 5 pattern of the outbreak would be unpredictable and fluid  
 6 and that meant that if there were instances of the  
 7 disease within 25 miles or one mile of the premises,  
 8 there would in all likelihood also be instances of the  
 9 disease outside that radius even if the disease was only  
 10 local or regional.  
 11 Perhaps it might be helpful at this stage just to  
 12 illustrate this point to go back to have a look at the  
 13 map in our appeal case at {B/10/386}.  
 14 You should have there a map of the a one-mile radius  
 15 from the Royal Courts of Justice and going to the north  
 16 of the circle, if there was an outbreak of disease for  
 17 which there were cases in Clerkenwell to the north, it  
 18 would be likely also for there to be cases in  
 19 Pentonville.  
 20 Going to the next page {B/10/387}, if we go to the  
 21 west-north-west of the circle and you'll see Amersham is  
 22 intersected by the radius of the circle. If there was  
 23 an outbreak in Chesham within 25 miles of the Royal  
 24 Courts of Justice, it would be likely to affect both  
 25 east Chesham within the radius and west Chesham outside

1 it. One doesn't need to have any great foresight to  
 2 understand that.  
 3 Perhaps more to the point, someone with, let's say,  
 4 a restaurant opposite the Royal Courts of Justice whose  
 5 business is closed down because of an outbreak of  
 6 a disease either in Clerkenwell or in Chesham, one mile  
 7 or 25 miles away from the premises is only going to be  
 8 affected because either there is a serious outbreak of  
 9 numerous cases scattered around both inside and outside  
 10 the policy area, or because, albeit there may be some  
 11 scattered cases around that 25-mile radius, any of these  
 12 cases represent a serious threat to public health.  
 13 This demonstrates, as the court held, that these  
 14 policies, even the one-mile radius ones, are  
 15 contemplating the disease affecting a wide area, either  
 16 because of the spread of the disease or because the  
 17 threat to health that the scattering of cases, if it's  
 18 in the early stages, might represent.  
 19 That all brings one to the fundamental question when  
 20 considering how to construe the language of the policies  
 21 as to whether the intention was or could realistically  
 22 have been to confine indemnity under the policies to  
 23 situations where the cases within the relevant policy  
 24 area alone, that is taking them in isolation from all  
 25 other parts of the outbreak, were the sole proximate

1 cause of the interruption or interference. That is  
 2 effectively either through construction or through their  
 3 "but for" analysis is where insurers with the disease  
 4 clauses want to take you. That would necessarily  
 5 exclude indemnity for any disease outbreak other than  
 6 one confined exclusively to the relevant policy area and  
 7 that the court, we submit, rightly concluded is  
 8 inconsistent with the nature of the risk that is being  
 9 insured.  
 10 The way in which the insurance provisions are  
 11 expressed, however, is wholly consistent with there  
 12 having been intended to operate consistently with the  
 13 nature of the risk and when after all these instructions  
 14 (inaudible) I come to individual wordings, I will seek  
 15 to -- yes.  
 16 LORD LEGGATT: Haven't you slightly overstated the position,  
 17 Mr Edelman? It's not necessary to insurers' case, is  
 18 it, that all the incidents of the disease are within the  
 19 radius? They say that the cases within the radius must  
 20 be sufficient to bring about the result, in effect.  
 21 MR EDELMAN: That is --  
 22 LORD LEGGATT: They could contemplate a few cases, they  
 23 could contemplate some cases outside.  
 24 MR EDELMAN: De minimis, yes. They could contemplate  
 25 de minimis cases, but that is unrealistic when you are

1 even assuming one mile away, all the more so 25 miles  
 2 away, that you are assuming something remote from the  
 3 premises, not directly affecting the premises, something  
 4 remote from the premises which is a disease outbreak and  
 5 it is, we submit, inconsistent with the nature of the  
 6 risk for it to be proceeding on the premise that there  
 7 will only be de minimis instances of the disease  
 8 outside, because that's not consistent with what they're  
 9 insuring.

10 We submit there's some particular features -- the  
 11 fourth element -- particular features of the policy  
 12 which are consistent with a recognition of the nature of  
 13 the risk that they are insuring.

14 Now, one thing perhaps you may or may not have  
 15 noticed but is noticeable when you were being taken  
 16 through the policy terms by insurers' counsel is that  
 17 they don't even require any particular case in the  
 18 radius to have been the subject of a notification under  
 19 the regulations, or even to have been the subject of  
 20 diagnosis. Now, if they had wanted the cases in the  
 21 policy area to be the real cause of the interruption or  
 22 the government action, I should say, then one might have  
 23 expected that they would specify that. But, as I say,  
 24 they don't require notification or even diagnosis and  
 25 some don't even require cases of the disease to be

1 symptomatic. And for those that do, symptomatic is  
 2 enough.

3 So the fact that someone in the relevant policy area  
 4 has lost their sense of smell and taste is sufficient  
 5 whether or not they've gone to a doctor and the doctor  
 6 has diagnosed it and the doctor has notified.

7 Another feature you'll notice that none of the  
 8 policies contain any qualification as to the tier of  
 9 authority that reacts to the disease outbreak. For  
 10 example, they don't specify that it has to be local and  
 11 thereby encompassing regional or national. They leave  
 12 the matter entirely open.

13 All these features are consistent, and we say only  
 14 consistent, with the policies operating in harmony with  
 15 the nature of the risk that was being insured and with  
 16 the court's conclusion that all these policies are  
 17 focusing on is the mere presence of the disease within  
 18 the policy area, because if more was required the  
 19 policies could have said so in either of the respects  
 20 that I've specified, either action of the  
 21 local authority only or requiring that the relevant  
 22 cases are those that have been notified to the  
 23 local authority.

24 So we come to the next feature, which is whether  
 25 there is a commercial purpose to the relevant policy

1 area. This was a matter on which I was taxed by  
 2 Lord Justice Flaux in the initial stage of the case  
 3 where he initially perceived our submissions as  
 4 undermining the purpose of the radius. But as you've  
 5 seen, the court was persuaded that there is a very real  
 6 commercial purpose to the radius and it again is one  
 7 which is consistent with the nature of the risk.  
 8 Because it's there to ensure that for there to be cover,  
 9 the area surrounding the insured must have been caught  
 10 up in the outbreak and not merely impacted by reaction  
 11 to some remote outbreak.

12 Of course, as this case has demonstrated, when you  
 13 have a serious outbreak, the government will act  
 14 nationally and places like the Scilly Isles did get  
 15 caught up in it, even though they had no cases, because  
 16 of the need to prevent spread where it is but also where  
 17 it isn't yet and you're trying to prevent the places  
 18 where it isn't yet from being affected by it. In that  
 19 regard, the insurers have some protection from the  
 20 disease risk.

21 Yes, my Lord.

22 LORD LEGGATT: What is the point of having any radius? If  
 23 the Scilly Isles are caught up in it, even though  
 24 they've got no cases, the radius might shut them out.  
 25 It's a useless qualification on your argument.

1 MR EDELMAN: No, because there's no insurance cover in the  
 2 Scilly Isles.

3 LORD LEGGATT: So they are shut out?

4 MR EDELMAN: Yes, yes.

5 LORD LEGGATT: Yes.

6 MR EDELMAN: Sorry, I may have misspoken, but what I meant  
 7 was that the Scilly Isles get caught up in the lockdown  
 8 even though there are no cases within a 25-mile radius  
 9 of the Scilly Isles --

10 LORD LEGGATT: I see.

11 MR EDELMAN: -- and therefore insurers don't pay.

12 LORD LEGGATT: Right.

13 MR EDELMAN: So I was describing the nature of disease risk  
 14 that my Lords remember my 25-mile circles. There are  
 15 some of those circles which are more loosely populated  
 16 than others and some which are more densely populated,  
 17 and one can imagine that there may well be one circle  
 18 which is not affected by the disease but the rest of the  
 19 country is and the government still acts nationally.  
 20 This is in fact -- and what I'm doing now is turning  
 21 insurers' "but for" case against them to demonstrate the  
 22 purpose of the 25-mile circles because they say, well,  
 23 Mr Edelman's map of these 25-mile circles, accepting its  
 24 artificiality for a moment, demonstrates that if there  
 25 had been no disease in one of those circles, the

1 government would probably still have acted as it did.  
 2 I say that demonstrates the protection insurers have  
 3 because people in that 25-mile radius circle had no  
 4 insurance cover.  
 5 The benefit to insurers, of course, is that the  
 6 smaller the area the greater the prospect of there being  
 7 no cases of the disease within it. If you have the  
 8 a 25-mile area, you have a much greater chance of the  
 9 disease being within that 2,000-mile square area.  
 10 But if you only have a one-mile limit, you've only  
 11 got 3 square miles to play with. Unless, of course, the  
 12 only time it doesn't make a difference is when you have  
 13 a really, really severe epidemic such as we have had and  
 14 still have in this case. Only then does the policy area  
 15 cease to be a relevant protection to insurers, but  
 16 that's rather like saying that an insurer who insured  
 17 various properties around the South-east who never  
 18 expected there to be an accumulation risk saying, well,  
 19 I never intended to insure the October 1987 storm  
 20 because that was an unprecedented storm which gave rise  
 21 to an accumulation risk for insurers insuring properties  
 22 in the south-east of England which they never would have  
 23 contemplated.  
 24 But that's insurance for you. Sometimes bad things  
 25 happen, and that's just exactly what has happened here.

1 They have insured the disease risk, perhaps on the basis  
 2 that everybody assumed it would be rather like it was  
 3 before, but along comes the disease equivalent of the  
 4 October 1987 storms and I'm afraid that's the risk that  
 5 insurers take. What they're trying to do, we submit, is  
 6 escape from the consequences of the policies they've  
 7 written because the catastrophe risk in the category of  
 8 risk they have underwritten has transpired.  
 9 The sixth factor is the consequences of insurers'  
 10 approach and a powerful factor, we submit, against the  
 11 construction of causation arguments advanced by insurers  
 12 and a factor that was taken into account by the court is  
 13 the arbitrary and irrational consequences of  
 14 a requirement that the interference or interruption be  
 15 caused solely by cases of the disease within the policy  
 16 area subject to the de minimis perhaps exception that we  
 17 were discussing a moment ago, but that is the result one  
 18 way or another that insurers seek to achieve and we  
 19 submit that that is demonstrably inconsistent with the  
 20 nature of the risk being addressed by the clause. As  
 21 I've already submitted, outbreaks do not occur in neat  
 22 circles. Why should the response of the policy differ  
 23 simply because the pattern of spread means that it is  
 24 outside as well as within a policy area if it's  
 25 doughnut-shaped instead of round-shaped in its spread?

1 Why should a policyholder on the eastern side of  
 2 Leicester with a one-mile radius policy be refused cover  
 3 for the local Leicester lockdown in circumstances where  
 4 there are many cases of COVID within the 3 square mile  
 5 circle around his property simply because there were  
 6 also many other cases on the western side of Leicester  
 7 outside that circle and Leicester was locked down  
 8 because of all the cases in Leicester?  
 9 Insurers would fairly be able to say that all of  
 10 Leicester would have been locked down whether it had  
 11 just been the eastern side of Leicester or the western  
 12 side of Leicester that had been affected by the  
 13 outbreak. But insurers' case is that if that 3 square  
 14 mile area had, on their hypothetical, miraculously and  
 15 incredibly been disease-free, because all of Leicester  
 16 would still have been locked down there is no cover as  
 17 Leicester obviously would have been on lockdown to  
 18 prevent the disease spreading from the eastern side to  
 19 the western side.  
 20 One just has to look at the clauses to see whether  
 21 that makes sense of the nature of the risk that's been  
 22 insured and whether one can really read that sort of  
 23 result in either to the policy language or force that  
 24 result onto the policy language by some "but for"  
 25 causation test.

1 Then we have also the questions as to why the policy  
 2 should — because this is the consequence of insurers'  
 3 submission — why should the policy respond differently  
 4 to a disease that spreads slowly with localised  
 5 lockdowns initially as compared to one which spreads  
 6 rapidly, where the lockdown imposed on each locality is  
 7 imposed simultaneously by a regional or national  
 8 authority? These consequences do appropriately attract  
 9 the description of, in our submission, being arbitrary  
 10 and irrational. If that is the way accurately to  
 11 describe those consequences, then we say they cannot  
 12 have been intended or at the very least would require  
 13 very clear words for a court to conclude that such  
 14 consequences were intended.  
 15 Of course, there would be the impracticality given  
 16 the nature of the disease risk of ever proving causation  
 17 by reference to cases only within the policy area in any  
 18 disease outbreak case of any significance. This  
 19 outbreak just serves to highlight that point, but it  
 20 would arise even with a lesser outbreak unless it truly  
 21 was a very small localised outbreak.  
 22 But if insurers were intending to insure only the  
 23 disease at the very lowest end of the spectrum, then  
 24 they could and should have said so in clear terms and  
 25 they would have set, as I've submitted, different

1 criteria for the triggering of the policy.  
 2 They seem to assume in their submissions that all  
 3 these factors are just a consequence of their  
 4 construction and it's a so be it, and that's the  
 5 parties' bargain, without addressing the point that we  
 6 have made and that the court made that the anomalous  
 7 consequences of a construction make it unlikely that it  
 8 was intended by the parties. And, as I submitted, these  
 9 anomalous consequences apply even without a pandemic but  
 10 just a more localised outbreak because the cover depends  
 11 on the lottery of how many cases are outside the policy  
 12 area in addition to those inside the policy area.

13 LORD HAMBLEN: Mr Edelman.

14 MR EDELMAN: Yes.

15 LORD HAMBLEN: If you're right on concurrent causation and  
 16 there's no "but for" requirement --

17 MR EDELMAN: Yes.

18 LORD HAMBLEN: -- do any of these points really affect the  
 19 construction issue?

20 MR EDELMAN: No, they don't. If I'm right on concurrent  
 21 causation, if the "but for" point doesn't arise, then  
 22 this doesn't matter.

23 LORD HAMBLEN: Right.

24 MR EDELMAN: This is really supporting the court's approach  
 25 to construction which avoids the causation argument,

1 which is essentially that what these policy requirements  
 2 are about is the fact that the outbreak must have  
 3 a presence in the policy area. In other words, the  
 4 policy area must be affected not just by what the  
 5 government has done or the public authority has done but  
 6 also by the disease itself. That's what these  
 7 submissions are directed to. But my Lord is right, if  
 8 concurrent causation works then that undermines  
 9 insurers' entire case.

10 But in order to support the court's construction  
 11 I just need to deal with some of the far-fetched  
 12 examples the insurers have come up with in an attempt to  
 13 undermine our argument. Our main point is that these  
 14 are entirely divorced from the reality of the  
 15 significant proportion of the population having been  
 16 affected by this disease.

17 One example is a man in a trawler who happened to  
 18 stray inside 25 miles of the Scilly Isles. Well,  
 19 clearly there would be an argument about whether a case  
 20 of someone at sea was actually the sort of case the  
 21 government was considering even when it was considering  
 22 everything in the round. Their concern would have been  
 23 when the crew came ashore. The concern was the spread  
 24 of the disease in the country and that would only happen  
 25 when the crew disembarked. So there would be a very

1 real question as to whether the causation test  
 2 formulated by the court or even our alternative  
 3 concurrent causation test was actually satisfied by such  
 4 a case. So these are far-fetched examples.

5 The other one was an infected driver on a journey.  
 6 Clearly, each stop that driver made would be relevant.  
 7 Someone who is a carrier of the disease who stops at  
 8 a motorway service station is a very clear disease  
 9 spread risk and that there may be a lockdown of the area  
 10 of someone with a contagious disease as stop someone.  
 11 That's why the government wanted to stop people  
 12 travelling no doubt because as they travelled they would  
 13 come into contact with people.

14 Now, it's unnecessary for the court to decide, we  
 15 submit, whether where transit is through an area without  
 16 stopping in a car with the windows closed is sufficient  
 17 for the clause and also the more far-fetched -- even  
 18 more far-fetched -- example, someone in an aeroplane  
 19 flying overhead and not landing in the area or even in  
 20 the UK is relevant. We say these are far-fetched  
 21 examples and wouldn't satisfy a causation test.

22 It's not going to arise on this pandemic because,  
 23 apart from the odd notorious case, a policyholder  
 24 wouldn't be able to prove such a journey and, as I've  
 25 submitted, they would need to show a causal link. But

1 we say that the detachment from reality which these  
 2 examples demonstrate is a hallmark of insurers'  
 3 submissions.

4 Now, can I move from those general points to some  
 5 construction points which were dealt with in the  
 6 submissions, and what I intended to do is, hopefully to  
 7 save time, rather than going through laboriously the  
 8 same points in each policy -- and I will come to the  
 9 policies shortly -- what I want to do is just deal  
 10 generically with some of the sorts of points that have  
 11 been taken because we have dealt with these points in  
 12 the respondent's case as well.

13 One aspect: Is interruption part of the insured  
 14 peril? Mr Kealey in his submissions appeared to include  
 15 interruption in his definition of the peril, that's  
 16 Day 1 at page 128 {Day1/128:1}. And insurers seem to  
 17 recognise that this doesn't really go anywhere because  
 18 of the requirement of a causal link or will turn on the  
 19 language of the policy which indicates whether the  
 20 default proximate cause test has been modified by the  
 21 parties. But just in case it matters, we say that on  
 22 analysis interruption and interference are an element of  
 23 the peril because they are addressing an operational  
 24 impact on the business. What is being insured -- and  
 25 you see this explicitly in a number of the policies --

1 is loss, as defined in the policy mechanisms, which must  
2 be caused by the operational impact on the business,  
3 namely interruption or interference, in turn caused by  
4 whatever is designated as the insured contingency.

5 This ties in with the history of the evolution of  
6 cover, we say, for consequential loss in damage cases  
7 with a requirement that for consequential loss to be  
8 recovered it must have been caused by interruption or  
9 interference with the business. But — yes.

10 LORD LEGGATT: Is it any part of your case, Mr Edelman, that  
11 some subtle distinctions are to be drawn between phrases  
12 like "resulting from" or "following", or do you accept  
13 that they all should be taken to be one or another way  
14 of indicating proximate cause?

15 MR EDELMAN: I don't accept "following" is proximate cause  
16 and Hiscox agrees with us on its clause. They agree  
17 that "following" is a word which is not consistent with  
18 proximate cause. Other words we're prepared to accept  
19 "as a result of proximate cause" but underlying all our  
20 submissions is that actually it doesn't matter because  
21 of our concurrent cause argument.

22 LORD LEGGATT: Yes.

23 MR EDELMAN: But I do draw the line at "following" and  
24 I will deal with the one case where that arises when  
25 I come to that wording. I will deal with it. But we

1 say that is a departure from proximate cause, as Hiscox  
2 agrees.

3 Now, some reliance is placed on surrounding clauses  
4 being focused on damage to premises or something  
5 happening at the premises. As we've said in our case,  
6 these disease clauses are still premises-based because  
7 there must be an interruption or interference with the  
8 business carried on at the premises. The fact that they  
9 are contemplating something not specifically linked to  
10 the premises is inherent in the contemplation of  
11 a disease outbreak some way away from the premises,  
12 having an effect on its operations and under these  
13 disease clauses in a way which is not specified. It can  
14 be any consequence of the disease which then has  
15 an effect on the business at the premises.

16 One other aspect insurers refer to is "disease at  
17 the premises" and that's relied on as part of the  
18 construction exercise as trying to demonstrate  
19 a locality. We say that in the context of the cover  
20 also given for wide area disease outbreak, the natural  
21 conclusion to draw as to the intended sphere of  
22 operation of the disease at the premises element of the  
23 cover is to address specific measures taken in relation  
24 to the premises. That operates as a rational dividing  
25 line between the two elements of disease cover. They're

1 intended to capture different aspects of the disease  
2 risk, one capturing something which may happen  
3 specifically to the premises because of something that  
4 happens at the premises or where the premises is the  
5 source of something that happens, and the other where  
6 the disease is the disease outbreak affects the business  
7 at the premises but has nothing directly to do with the  
8 premises itself. It's caught up in the consequences of  
9 a wide area disease outbreak.

10 Two other topics. Other territorial scope clauses  
11 which my Lord referenced to. Now, the way in which  
12 those territorial scope clauses, clauses perhaps with  
13 a radius limit, might impact depends on the nature of  
14 the peril that's being addressed and I will deal with  
15 that more specifically when I come to the Hiscox policy,  
16 where Mr Gaisman made a point about that. But they  
17 don't assist in understanding how a disease peril  
18 operates. So one needs to look at the nature of the  
19 peril that was being contemplated when the radius  
20 applies.

21 But even those other clauses are not without the  
22 same issues. If I can ask my Lords just to look briefly  
23 at a clause in the Arch policy. That's {C/5/317} and so  
24 you understand the significance of it, this is for guest  
25 houses and bed and breakfast establishments; so holiday

1 industry. Perhaps unsurprisingly in that context at  
2 clause 5 there's a pollution and oil spillage clause:  
3 "Pollution or oil spillage on a beach river or  
4 waterway within a 25 miles radius."

5 What if the establishment loses business because,  
6 let's say, a whole stretch of coastline is closed, so  
7 people don't want to come there on holiday, because  
8 there is a spillage along a five-mile stretch of  
9 coastline two and a half miles of which is inside the  
10 policy radius and two and a half miles is outside the  
11 policy radius and the authority action affects the  
12 policyholder because they close that whole stretch of  
13 coastline. A length either side obviously of the  
14 clean-up and they would be worried about preventing the  
15 contamination spreading to other parts of the coastline.

16 Is it seriously to be said that there would be no  
17 cover because if the authority would have acted in the  
18 same way if the pollution had just been of the two and  
19 a half miles outside the policy radius, or is it  
20 sufficient that there is contamination within the policy  
21 radius and that is part of the pollution and  
22 contamination spillage? In other words, there is  
23 presence of contamination of a beach within the 25-mile  
24 radius.

25 So we would say actually this supports our case. It

1 also operates and can only sensibly be understood as  
 2 operating as a qualifying condition. Pollution or oil  
 3 spillage is something which can spread unpredictably and  
 4 necessarily with an oil spillage fluidly, in fluid  
 5 patterns as the court said about the disease risk, and  
 6 we'd say it would be sufficient if the pollution as  
 7 a whole included some part which was within the policy  
 8 area.

9 S these sorts of provisions don't actually help  
 10 insurers, they only hinder them.

11 Finally, a short point made by Mr Gaisman about the  
 12 food poisoning risk, because he said that was bound to  
 13 be local. Well, I seem to remember there was something  
 14 about salmonella and eggs and that was a food poisoning  
 15 risk which was not exactly regarded as local.

16 Can I now make -- again, these are just preliminary  
 17 remarks before I turn to the policies which I will be  
 18 doing, as I said, shortly -- some preliminary remarks  
 19 about hybrid and prevention of access clauses because  
 20 these involve a different point about what goes in the  
 21 counterfactual. Is it all of the ingredients or only  
 22 some?

23 Now, you'll have seen from their reaction to our  
 24 pre-trigger downturn point that insurers are very keen  
 25 to emphasise that the policies are not triggered until

25

1 each of the ingredients of the clause is satisfied. It  
 2 is Mr Gaisman's favourite A plus B plus C plus D  
 3 example. My maths isn't very good and I can't add up  
 4 letters, but I think I can do simple addition. So it's  
 5 got A causing B which then causes C which then causes D  
 6 and each element in the chain may have its own specified  
 7 causal test rather than a default proximate cause test,  
 8 but each element, and we accept this, is specified as  
 9 having to be the or a cause of the next ingredient.

10 Now, this is perhaps a novel issue for the law of  
 11 insurance because, in my limited experience, one has  
 12 only had to deal with what might be described as  
 13 singular perils, like perils of the sea. The Silversea  
 14 case was one of the few examples of a composite peril.  
 15 But the Marine Insurance Act, things like perils of the  
 16 sea, fire and war risks, is addressing what might be  
 17 described as singular perils as opposed to a peril which  
 18 requires a succession of causes in combination. So the  
 19 only experience we can -- the only case that I'm aware  
 20 of which addresses this sort of clause is Silversea, but  
 21 the trends clause issue didn't arise in that case.

22 But one cannot, in our submission, fairly or  
 23 accurately describe these clauses as being anything  
 24 other than, as the court described it, a composite  
 25 peril. In other words, an insured peril which comprises

26

1 a number of ingredients. The reality of what insurers  
 2 under these policies are still trying to do, as they did  
 3 unsuccessfully below, is to cherry-pick elements of that  
 4 composite peril in their counterfactual world under the  
 5 trends clauses, notwithstanding that each element is  
 6 a required causal ingredient. Given that each element  
 7 is part of the composite insured peril, we submit that  
 8 it is heretical and wholly contrary to the commercial  
 9 purpose of trends clauses to remove an element in the  
 10 trends clauses in whole or in part.

11 I think I've mentioned -- sorry, I've just have  
 12 a message that I may have said it was the Arch policy  
 13 that I was referring to, with the pollution one it was  
 14 the Argenta. If I misspoke, I apologise, it was Argenta  
 15 not Arch.

16 Can I return to the point I was making. I have  
 17 messages coming through on my phone, I'm afraid, and  
 18 it's not like the days when you get an instant sticker,  
 19 so I do apologise for this method of communication.

20 LORD REED: If you look on the bright side, nobody can tug  
 21 your gown, Mr Edelman.

22 MR EDELMAN: Well, my Lord, I wouldn't have been wearing  
 23 a gown in front of my Lords anyway. My suit flap maybe.

24 So, my Lords, as I've submitted, trends clauses are  
 25 there to make allowance in the quantification process

27

1 for extraneous influences on the performance of  
 2 a business and not to reintroduce the effect of one of  
 3 the ingredients of the insured peril itself. That is,  
 4 we say, inconsistent with the commercial purpose of  
 5 a trends clause and as we've sought to demonstrate,  
 6 commercial purpose is not mere assertion on my part,  
 7 it's what the history and reason for introduction of  
 8 these clauses reveals.

9 Now, one good indication that this cherry-picking  
 10 exercise -- yes.

11 LORD BRIGGS: Can you hear me, Mr Edelman?

12 MR EDELMAN: Yes, I can.

13 LORD BRIGGS: Can I just check on your cherry-picking point  
 14 in its essence before you get to the detail. I think  
 15 you're saying that if you have a composite type of  
 16 peril, the A-B-C-D type, then unless you make a choice  
 17 of one or other of the elements, you end up leaving all  
 18 of them in the counterfactual.

19 MR EDELMAN: Yes.

20 LORD BRIGGS: (Inaudible).

21 MR EDELMAN: Yes, but subject to the point -- I'm sorry, my  
 22 Lord, I lost the audio and I think I may have over  
 23 spoken.

24 LORD BRIGGS: I was just saying thank you if you were simply  
 25 going to answer yes.

28

1 MR EDELMAN: Yes, yes, that's right. But that was subject  
 2 obviously to the point we were discussing yesterday,  
 3 that if you have a prevention of access clause, that  
 4 doesn't lead in to non-prevention of access-related  
 5 losses because what you're doing in the trends clause is  
 6 you're readjusting the turnover and you're saying "Well,  
 7 your business was closed, people can get to your  
 8 business, what loss did you suffer from that?" Then  
 9 you're looking at what you take into account in the  
 10 counterfactual and it's not open to insurers to say,  
 11 "Well, the church was closed, and we accept because it  
 12 was closed you had no collection income" -- this was  
 13 an example debated below because of Ecclesiastical being  
 14 a party to the proceedings -- "but your parishioners  
 15 wouldn't have come anyway because of COVID." But the  
 16 contemplation that the church would be closed because of  
 17 the emergency is part of the counterfactual, you take  
 18 out the concurrent cause of the disease.  
 19 But, as we say, one good indication that this  
 20 cherry-picking exercise is not how these policies should  
 21 work is that the insurers running this point have  
 22 changed their minds about what is to be extracted, with  
 23 RSA changing their mind from their pleaded case and all  
 24 their written submissions as late as Mr Turner's  
 25 submissions yesterday, and they have been and remain

29

1 inconsistent and, in a number of respects,  
 2 incomprehensible. And I will demonstrate that to you in  
 3 a moment. But if that is the situation, it's a pretty  
 4 good indication that that's not what could have been  
 5 intended and it can't be the correct way to go about  
 6 things if no one really can say with any confidence or  
 7 clarity what it is, which elements are being subtracted.  
 8 Just to run through where we are with the insurers  
 9 on that, Hiscox have always said, in fairness to them  
 10 but there are some difficulties with what they say, that  
 11 one takes out the combination but only each element  
 12 insofar as it caused the next. So they've said you  
 13 always take out the inability to use the premises.  
 14 That's in their clause. And they've always -- I don't  
 15 think it's helpful to look at their clause while we're  
 16 doing this exercise. It may be. If we go to {C/6/401}.  
 17 It's:  
 18 "... inability ... due to restrictions imposed...  
 19 following ... occurrence... [of a] disease."  
 20 They've always said you take out the "inability to  
 21 use the premises," the first bit. Fair enough.  
 22 Then they've said take out the "restrictions  
 23 imposed," but they've never until yesterday been  
 24 specific about what restrictions you take out. They say  
 25 insofar as they cause the inability to use. Well,

30

1 Mr Gaisman, although he took this very swiftly, said  
 2 take the example of a nail bar, he said. You remove  
 3 regulation 4 in its entirety.

4 Well, that's a bit odd because if you're going to --  
 5 one bit only so far as it causes inability to use, would  
 6 you not simply take out the nail bar restriction,  
 7 leaving all of the rest of the regulation 4 in? Because  
 8 of course Mr Gaisman recognises, perhaps -- yes,  
 9 Mr Gaisman.

10 MR GAISMAN: Mr Edelman has misstated what I said. I did  
 11 not say that you took out regulation 4 in its entirety,  
 12 I said the exact opposite: that you take out the part  
 13 which affects the nail bars.

14 LORD REED: Well, we can check the transcript, Mr Gaisman.  
 15 Thank you.

16 MR EDELMAN: Right. Well, I obviously -- and this is part  
 17 of the problem, I still misunderstood what he was  
 18 saying. I found it very difficult. So you just take  
 19 out nail bars. Okay. I think we've got there finally,  
 20 after an eight-day trial, an exchange of reams of  
 21 written submissions, I think I finally understand what  
 22 Mr Gaisman is saying now. You take out nail bars. So  
 23 you leave regulation 4 as it is, but you imagine that  
 24 the government, for some obscure reason, decided that  
 25 they were going to exempt nail bars. Of course he has

31

1 to do that because he doesn't want to be paying each  
 2 nail bar a windfall profit of being the only nail bar  
 3 open in the country. So he has to say all nail bars are  
 4 gone.

5 So we then have to imagine this world in which the  
 6 government has closed everything in regulation 4 and  
 7 regulation 5 -- sorry, everything in regulation 4,  
 8 except nail bars, but that begs the question: why if  
 9 you're removing that bit, why don't you remove all of  
 10 regulation, one legislative provision, and it's all part  
 11 of one indivisible government response to the situation.

12 So the counterfactual in this case involves not only  
 13 subdividing the elements of one particular regulation  
 14 but the whole concept of taking a part, one piece, of  
 15 indivisible statutory provision and it then leaves -- my  
 16 Lord Lord Leggatt, yes.

17 LORD LEGGATT: I suppose if you wanted to really tailor it  
 18 down and say insofar as, you could imagine hypothetical  
 19 regulations which didn't prevent the use of all nail  
 20 bars but only some.

21 MR EDELMAN: Yes.

22 LORD LEGGATT: And then imagine that in fact it's only the  
 23 aspect that affects this particular nail bar that is  
 24 relevant.

25 MR EDELMAN: But it's really -- my Lord, yes, it's

32

1 a question — it just becomes a ridiculous  
 2 counterfactual. When you actually then are translating  
 3 this into the application of the trends clause, of  
 4 course I accept entirely that the hypothetical that the  
 5 trends clause is contemplating is just that, it's  
 6 a hypothetical it's not actually the real world, but you  
 7 must be contemplating — and all the textbooks  
 8 demonstrate that what you are contemplating — is what  
 9 would have happened in the normal real world, not what  
 10 would have happened in some world that could never  
 11 exist. It's totally impossible to imagine the  
 12 government passing these regulations and not including  
 13 nail bars save perhaps by inadvertence.  
 14 It is just an entirely impossible counterfactual.  
 15 The fact that counterfactuals are hypothetical doesn't  
 16 mean that one creates one which could never have existed  
 17 in any possible scenario. It's just a creature of  
 18 Mr Gaisman's imagination and it is just imagination,  
 19 because it's fantasy land.  
 20 It really is a recipe for Hiscox to be able to say  
 21 "Ah, well, if it only had been nail bars shut,  
 22 everything else would have been the same — only nail  
 23 bars allowed to stay open, everything else would have  
 24 been the same. You would have had no business". Of  
 25 course what he still wants in the counterfactual is

1 regulation 6 saying that everybody must stay at home  
 2 which is making non-essential travel restricted and  
 3 social distancing.  
 4 But the even more interesting aspect of Mr Gaisman's  
 5 submissions is what he says about disease. Because he  
 6 says you take out disease insofar as it led to the  
 7 government restrictions and he said as if our failure to  
 8 understand it was due to a lack of intellect on our  
 9 part, which I will readily confess to, but I think on  
 10 this it's perhaps not a symptom of my lack of intellect.  
 11 He says it means causatively rather than quantitatively,  
 12 as though that is the key to understanding what he is  
 13 saying.  
 14 I'm afraid to say we still don't understand what  
 15 he's saying. If he's saying causatively, then all of  
 16 the disease caused the regulations to be passed and he's  
 17 admitting that all of the disease must come out, which  
 18 is precisely what the court said, which makes one wonder  
 19 why he's appealing. But it may be he's saying, well,  
 20 you leave all of the disease in, so you assume that the  
 21 disease did happen in the counterfactual, but you assume  
 22 maybe that the government didn't react to it, and  
 23 I don't understand then because you've got the  
 24 government reacting to it but leaving nail bars open.  
 25 But if you've got the disease in and everything else,

1 nothing's going to happen anyway.  
 2 So where this gets him and how it's supposed to work  
 3 is just, with respect to him — and I have the greatest  
 4 respect for Mr Gaisman — is the one aspect of his  
 5 submissions that is and remains utterly incomprehensible  
 6 and just shows what the difficulties are in this  
 7 cherry-picking exercise.  
 8 I now move on to RSA.  
 9 In its written case and indeed its defence what it  
 10 does is says that you remove the entire 25-mile circle  
 11 of the disease not only insofar as it caused closure  
 12 restrictions — this is the RSA1 hybrid, perhaps we  
 13 ought to have that open. The relevant clause at  
 14 {C/15/1129):  
 15 "Closure or restrictions placed on the Premises as a  
 16 result of a ... disease ... within a radius of  
 17 25 miles."  
 18 So what he says is they took out the 25-mile circle  
 19 of the disease and their case was — and this is their  
 20 defence most clearly at paragraph 62, we don't need to  
 21 look at it, I will give you the reference it's  
 22 {G/19/162} — they say that means that COVID would still  
 23 have been present outside the relevant area and that's  
 24 really part of the radius point.  
 25 But that was the extent of his counterfactual. He

1 left all of the restrictions in. He didn't say anything  
 2 about that, but then Mr Gaisman obviously had a word  
 3 with him when we pointed out some continuing  
 4 inconsistencies in our respondent's case because  
 5 yesterday he changed his mind and said that he was  
 6 wrong.  
 7 Now, what he now says remains, how can I put this,  
 8 rather opaque, because, of course, his clause is in  
 9 rather a different form from Hiscox 1 to 3, which we  
 10 were looking at. It has a radius. It may be that  
 11 because he didn't understand the disease insofar as he  
 12 wasn't quite sure what Mr Gaisman was saying about that,  
 13 but really I assume he's now saying one only removes the  
 14 restrictions insofar as they were placed on the  
 15 premises.  
 16 But if that's so, I assume, if he's identifying his  
 17 position with Mr Gaisman, that must now be his case,  
 18 that is not his pleaded case. It's not the case he  
 19 argued below, it's not the case he set out in his appeal  
 20 case and it is entirely new and it yet again  
 21 demonstrates the difficulties that there are if one  
 22 starts trying to cherry-pick. Everybody picks some  
 23 different cherry.  
 24 Then we have Arch and perhaps if we go to their  
 25 clause, which is a prevention of access clause and it's

1 at tab 4, page 226 {C/4/226}. Sorry, the relevant  
 2 clause is at 227 and we see the introductions at 226.  
 3 That's where the extensions start. Sorry, the clause is  
 4 at 226 under item 7. {C/4/227}:  
 5 "Prevention of access ... due to actions or advice  
 6 of a government ... due to an emergency which is likely  
 7 to endanger life ..."  
 8 Now, Arch had previously said you take out the  
 9 government action and the prevention of access from the  
 10 counterfactual, but you leave the disease in and that  
 11 was their defence and you'll see that, we've given the  
 12 extract at {G/17/150}. It's also recorded in the  
 13 judgment at paragraph 447 {C/3/158}.  
 14 Their appeal case — this is paragraph 48 (B/4/113)  
 15 for your note — says that the counterfactual is:  
 16 "... if the ... prevention of access had not  
 17 occurred."  
 18 Now, we pointed out in our respondent's case that  
 19 this was a change of case, because previously they'd not  
 20 just taken out the prevention of access but they'd also  
 21 taken out the government action, and Arch has now  
 22 reverted to its pleaded case because on Day 2 — this is  
 23 page 80, lines 9 to 13 {Day2/80:10} — Mr Lockey said:  
 24 "... the relevant part of the regulation requiring  
 25 the category of business to close its premises is

1 assumed not to have been made."  
 2 So I assume he's now aligned himself with  
 3 Mr Gaisman's particular point about if it's a nail bar,  
 4 it's just the nail bar. That's not what he pleaded. He  
 5 pleaded the government action. It's not what he put in  
 6 his appeal case and there just appears to have now been  
 7 an alignment with Mr Gaisman and it's still not clear  
 8 what he actually means. Category of business, does he  
 9 mean subcategory of business, going down to the  
 10 particular of the nail bar, or just a category of  
 11 business, category 4, category 5, category 3? We still  
 12 don't really know the answer to that question, and we'll  
 13 just have to wait to see if he clarifies it yet again in  
 14 his reply submissions.  
 15 But the clarification doesn't matter. Again what  
 16 happens is the inconsistency and the conflict between  
 17 the respective submissions that arises. We say that of  
 18 itself demonstrates the impossible task that there would  
 19 be to work out, on insurers' approach, what the  
 20 counterfactual world would look like. Can I add this  
 21 because Mr Gaisman criticised our reference to  
 22 2,000-page expert reports. But the court needs to bear  
 23 in mind that Hiscox was insistent on introducing into  
 24 the — I've lost the video for Lord Hodge. I hope I've  
 25 still got audio contact. Could my Lord Lord Hodge —

1 LORD HODGE: You have audio contact. I've got a message  
 2 saying that something's gone wrong with the video.  
 3 We're about to have a short adjournment. I'll sort the  
 4 video out during that adjournment, the five-minute  
 5 adjournment, and I will sort it out.  
 6 MR EDELMAN: Thank you. I've literally got a few sentences  
 7 and then we might pause then anyway.  
 8 I just wanted to make the point that Hiscox were  
 9 insistent on a set of agreed facts about the position in  
 10 Sweden being in the agreed facts and the purpose of that  
 11 was that Mr Gaisman's clients would want to argue, it  
 12 seems, that the performance of a business without  
 13 a restriction should be compared to the performance of  
 14 businesses in Sweden where the government did not act,  
 15 as it so happens, we believe, because of constitutional  
 16 restraints on when the circumstances in which  
 17 an emergency could be declared and the powers could be  
 18 exercised. But be that as it may, that's what he wanted  
 19 to do and they've not resiled from that and so we  
 20 presume that they will be using statistics from Sweden  
 21 and customer behaviour evidence from Sweden in their  
 22 counterfactual if the disease is extracted, whatever  
 23 part of the disease is extracted, or government  
 24 restriction other than the particular nail bar  
 25 restriction is extracted from the counterfactual, hence

1 our concern at 2,000 pages of expert evidence. My Lords  
 2 saw the passage in Silversea. The sort of evidence that  
 3 insurers tried to adduce in that case about consumer  
 4 behaviour and that is what these unrealistic  
 5 counterfactuals may well lead to.  
 6 My Lords, that was a natural break in my  
 7 submissions. I'm about now to turn, at long last  
 8 perhaps you might say, to the wordings themselves and  
 9 therefore it might be an appropriate moment to take  
 10 a five-minute break.  
 11 LORD REED: Thank you very much, Mr Edelman. We'll adjourn  
 12 now then for five minutes.  
 13 (11.45 am)  
 14 (A short break)  
 15 (11.54 am)  
 16 LORD REED: I think we're ready now to resume. Mr Edelman.  
 17 MR EDELMAN: My Lords, on Mr Gaisman's intervention, I've  
 18 revisited the transcript from yesterday, pages 67 to 68  
 19 {Day2/67:1}, {Day2/68:1} and I maintain my stance that  
 20 it is entirely unclear what he was saying was a nail bar  
 21 only and I would invite my Lords to revisit that part of  
 22 the transcript to see what Mr Gaisman said, not to pick  
 23 him up on this, he's entitled to clarify what his  
 24 submissions meant, but on how shifting this sand  
 25 actually is.

1 Now, my Lords, going to QBE, which is the first  
 2 insurer I want to deal with because they came up first,  
 3 their first policy, QBE1 {C/12/745}.

4 Now, if I can be excused one purely forensic point,  
 5 at trial QBE came seventh on the list of eight.  
 6 Mr Crane, poor Mr Crane, was promoted to number 1 no  
 7 doubt because his clients had success on QBE2 and 3 and  
 8 insurers wanted some success on that, but, anyway, he  
 9 was sent over the top first. I hope it will be to the  
 10 slaughter, but that is in my Lords' hands.

11 Let's start with this policy and what I'm going to  
 12 do is make some submissions which will be hopefully also  
 13 referable to some of the other policies and save some  
 14 time.

15 If we look at the introductory words "interruption  
 16 of or interference with the business", you'll just see  
 17 looking at the surrounding clauses on this page they are  
 18 all prefaced with words "loss resulting from" and if you  
 19 go to the previous page, page 30 {C/12/744} you'll see  
 20 the same pattern. So just as a small point but it  
 21 reinforces the point I was making, all of the other  
 22 extensions are prefaced with the words "loss resulting  
 23 from" and it looks as though those words are  
 24 an accidental omission from this extension because it's  
 25 the only one that doesn't have those words and there's

1 no obvious reason why it doesn't.

2 So those words are to be read in but nothing turns  
 3 on it save for that small interruption peril point that  
 4 I've mentioned.

5 So it's — if we read this clause, it says  
 6 {C/12/745}:  
 7 "Interruption ... or interference with the business  
 8 arising from:  
 9 Any human infectious or human contagious disease."  
 10 And one can read the clause quite readily as  
 11 applying primarily to those words.

12 LORD REED: And it has to be a notifiable disease?  
 13 MR EDELMAN: Yes. Well, then it sets the criteria. This is  
 14 my point. It's any disease and then sets what we say  
 15 are two qualifying criteria which is wholly consistent  
 16 with the construction that the court has adopted.

17 The first thing is it tells you what sort of  
 18 disease, adjectivally what sort of disease, it means  
 19 when it says "human infectious or... contagious  
 20 disease". It excludes AIDS and it says:  
 21 "An outbreak of which the local authority has  
 22 stipulated shall be notified ..."  
 23 So that's then when you get the qualification that  
 24 it should be notifiable.  
 25 Then the next and, we say, the court is quite right

1 it's an adjectival qualification:  
 2 " ... manifested by any person whilst in the premises  
 3 or within a 25-mile radius ..."

4 "Manifested" means diagnosed or symptomatic but we  
 5 say, and it's a simple point but the court accepted it  
 6 and we say rightly so, that this is just saying that  
 7 you're covered for any human infectious or contagious  
 8 disease provided that that disease has manifested itself  
 9 in your policy area, which it has, and that's all the  
 10 policy's saying.

11 Now, I hope my Lords will see the point, it doesn't  
 12 require the policy within the area to have been notified  
 13 to the authorities, it doesn't require it to have been  
 14 diagnosed. It could be diagnosed but it may not be. If  
 15 it is diagnosed then obviously the doctor would have  
 16 a duty to report to notify it. But under the  
 17 regulations, a doctor has an obligation to notify,  
 18 there's also a requirement of a testing laboratory.

19 Some important points to note. QBE did think about  
 20 exclusion of a disease and chose only to exclude AIDS.  
 21 They could have limited the scope of this to a list of  
 22 diseases or to diseases on the notifiable list as at  
 23 inception, but they chose not to do so.

24 There's no reference to a duty to notify point, I've  
 25 made that point. And the requirement for manifestation,

1 simply someone displaying symptoms.

2 And the final point, although it says that  
 3 interruption or interference must arise from any human  
 4 infectious or human contagious disease, it's  
 5 self-evident that the "within 25-radius" point is not  
 6 going to of itself interrupt or interfere with business.  
 7 A disease incident is not directly going to interrupt or  
 8 interfere with the business. Something more has to  
 9 happen. And this is obviously contemplating, because of  
 10 the nature of the disease and the reference to something  
 11 which has to be notified if there is an outbreak, that  
 12 the public authorities will be acting, and they will be  
 13 acting to the whole of the outbreak. That's part of  
 14 what the court below — this is presuming the  
 15 government's reacting to something. They're reacting to  
 16 an outbreak of a disease and this clause is saying,  
 17 well, we'll insure you for interruption or interference  
 18 arising from the disease, an outbreak of which has to be  
 19 notified, as long as someone in the policy area has  
 20 manifested the disease, has symptoms of it.

21 So we submit that on this policy you really don't  
 22 have to resort to concurrent cause. It is insuring the  
 23 disease on the proviso that someone within the area has  
 24 got it. And it's saying nothing about, and deliberately  
 25 saying nothing about, the causative impact of the person

1 or people in the area who happen to have manifested the  
2 diseases, who happen to have symptoms of it. If you're  
3 covering someone who is merely symptomatic, who hasn't  
4 even been diagnosed, that's obvious. That must  
5 obviously be the case.

6 I should say that QBE has accepted — and it would  
7 be unfair not to make this point — they accept that  
8 what this clause is contemplating is an outbreak of  
9 a notifiable disease and the reaction of the authorities  
10 to it, and that's their case at paragraphs 17 and 18.

11 So we say —

12 LORD LEGGATT: Before you move on, Mr Edelman.

13 MR EDELMAN: Sorry, my Lord, I just looked down.

14 LORD LEGGATT: It surely doesn't have to involve a reaction  
15 of the authorities.

16 MR EDELMAN: No.

17 LORD LEGGATT: It would be enough, wouldn't it, if the fact  
18 that somebody at the premises had got a disease caused  
19 people to stay away, for example?

20 MR EDELMAN: Yes, yes.

21 LORD LEGGATT: And not to go and buy things there or they  
22 had to shut the shop as a result. It doesn't require  
23 an authority intervention, this clause.

24 MR EDELMAN: And this also applies to public reaction, of  
25 course.

1 So —

2 LORD LEGGATT: Exactly.

3 MR EDELMAN: — even if there's no government action and  
4 people themselves become nervous, they hear that there's  
5 an outbreak of the disease or disease in this area and  
6 people stay away from the area, or they stop mixing  
7 voluntarily. That is all covered.

8 All that's required for the policy trigger is that  
9 someone in the area has symptoms of it and there's no  
10 possible tenable construction, we submit, on this  
11 particular clause to say that the manifestation within  
12 the area must itself be causative as opposed to  
13 a qualifying condition.

14 LORD LEGGATT: It's certainly a tenable construction, it  
15 just reads, the whole clause, as definitive of what must  
16 cause the interruption.

17 MR EDELMAN: Well, if it would be a disease — the problem  
18 is it's manifested by any person, it's just manifested  
19 by any person within the disease — within the radius.  
20 That's the problem with this language. As long as it's  
21 manifested by someone, there's no suggestion in the  
22 language that the manifestation of the disease has to be  
23 what is causative. That's my point.

24 LORD LEGGATT: Well, it depends how you read the clause, but  
25 one reading of it, it's the whole description that has

1 to be causative.

2 MR EDELMAN: Well, one can debate it, but we submit that if  
3 insurers wanted to make the manifestation within the  
4 area part of something — part of the causal requirement  
5 that that manifestation has to be causing, then much  
6 clearer language would be required.

7 But certainly the construction that the court placed  
8 on it is certainly, I would submit, at the very least  
9 a natural reading of the clause. You don't need to  
10 force anything onto it or read words into it, it is  
11 a natural reading of the clause and, compared to what  
12 the insurers could have done requiring the individual  
13 case to have been a case which was notified to the  
14 authorities, it is the most appropriate reading.

15 But this might be a useful vehicle anyway for then  
16 testing the alternative argument. What if QBE is right  
17 and somehow this policy is to be construed as only  
18 addressing or contemplating cases of the disease inside  
19 the radius in some causative sense? What is the  
20 relevance of the outbreak also being outside the radius  
21 because, of course, it will be the fact that the  
22 outbreak inside and outside is still part of a national  
23 outbreak, and of course the fact that it is part of  
24 a national outbreak is relied on by QBE and the other  
25 insurers.

1 Our primary answer remains one of construction.

2 Even if it is addressing or contemplating cases within  
3 the policy radius, it does not require the outbreak to  
4 be only within the relevant policy area, the point the  
5 court made, so as to create the equivalent of  
6 an exclusion clause in the provision in respect of the  
7 causal effect of the outbreak outside the relevant  
8 policy area, and Mr Crane explicitly accepted that in  
9 his oral submissions.

10 This then leads to two alternative analyses. It  
11 further supports the conclusion of the court that if the  
12 local outbreak is an indivisible part of a national  
13 outbreak, it cannot have been intended that the  
14 indemnity should proceed on the basis of treating the  
15 outbreak outside the relevant policy area as somehow  
16 a competing cause of the interruption or interference.

17 The other way is to our concurrent cause analysis  
18 based on the court's alternative causation analysis that  
19 each case of COVID was an equally effective concurrent  
20 cause of public reaction and government response.

21 The analysis, and I'm sure my Lords have got this,  
22 would then be that each manifestation of the disease  
23 would be an equally effective cause of the government  
24 response because all cases of the disease collectively  
25 known and known unknown together form the picture of

1 a national outbreak or pandemic to which the government  
2 responded and each case contributes to the causal chain  
3 by being part of that national outbreak or pandemic.

4 You then on insurers' analysis of the clause have  
5 insured and uninsured concurrent causes, and I know I've  
6 been through this in part but I just want to demonstrate  
7 it by reference to the policy wording. With the  
8 uninsured cause disease manifested outside the 25-mile  
9 radius being an uninsured concurrent cause but  
10 a concurrent cause which is not excluded.

11 True it is on this analysis that any one case inside  
12 the relevant policy area was not individually  
13 a "but for" cause of the government response, but the  
14 same is true of any individual case anywhere in the  
15 country and, of course, even if there had been a local  
16 outbreak, the same would have been confined within this  
17 25-mile radius, the same could have been said of any  
18 individual case within the policy area. You could have  
19 said the same of any individual case. So it must be  
20 contemplating an outbreak. It wouldn't work otherwise.

21 The factual reality, as found by the court on the  
22 agreed facts, is not challenged by insurers is that all  
23 cases cumulatively caused the government to act because  
24 together they created a picture of a national pandemic.  
25 That is not in dispute.

1 One can describe them as interdependent causes or  
2 interlinked causes, but whatever label one applies they  
3 were collectively the proximate cause of the government  
4 acting and each one was therefore a proximate cause of  
5 the government action. If they were together, they were  
6 individually.

7 Even if one looks at reported cases in each  
8 locality, my Lords saw the maps yesterday. Those maps  
9 transform the picture of what was happening in the  
10 country as the disease spread, and they did so  
11 collectively and cumulatively.

12 My Lords, there is no rational legal basis for  
13 saying that one can extract one case from the list, but  
14 this is insurers' argument. The same one — just  
15 because one can extract one case from the list without  
16 changing the government response, none of the cases was  
17 a cause of the government response, because that is  
18 effectively insurers' case.

19 If there's, let's say, a one-mile area and there's  
20 only one provable case in that area for a policyholder,  
21 maybe because they've only got one reported case, just  
22 taking an extreme example, they would say "Ah, well, you  
23 could take that one case out and it doesn't make  
24 a difference" but you can say that for every single case  
25 and that is not the answer to the causation question

1 because you end up with the government having acted and  
2 no case of COVID being a cause of the government having  
3 acted when they reacted, in fact, to all of them.

4 The proper way to look at it is to treat, we've said  
5 you can look at it as a jigsaw, just one way of trying  
6 to describe what's going on. That was criticised.  
7 Let's look at it as pins. Each case is a pin on the map  
8 and if someone down in the civil service was sticking  
9 pins on the map, yes, of course I accept if one pin had  
10 been dropped or missed out, it's not going to make much  
11 of a difference. But when you've got all of the pins  
12 together, it's each individual pin for each individual  
13 case known or known unknown that creates a picture of  
14 a national pandemic.

15 To overcome that argument, QBE has to go a step  
16 further. It's not enough for them to say that this is  
17 a causal requirement that it be within the policy area.  
18 They have to go a step further and say not only was this  
19 clause addressing the local element of an outbreak by  
20 requiring some causal impact, but there was built into  
21 it a requirement that the local cases of the disease  
22 should be the sole proximate cause of the interruption  
23 or interference as opposed to just being a proximate  
24 cause. And that introduction of exclusionary language  
25 is disavowed by Mr Crane.

1 Now, it could perhaps theoretically have been  
2 achieved or be achieved by reading in the words "which  
3 is only" before the word "manifested". So "shall be  
4 notified to them which is only manifested by any person  
5 whilst in the premises or within 25 miles". But that is  
6 self-evidently not only reading words into the clause  
7 which Mr Crane disavows but is transforming it.

8 Furthermore, we would submit, it's fundamentally  
9 inconsistent with the nature of the risk being insured  
10 because a notifiable disease contemplates wide and  
11 unpredictable outbreaks, including the possibility of  
12 an epidemic, and one would expect such a restriction to  
13 be clearly expressed in this clause if it was intended.  
14 And the wide area is reflected in this particular policy  
15 by the 25-mile radius.

16 Therefore, unless that radical construction of the  
17 clause is to be adopted, even if the clause is  
18 contemplating local outbreaks of the disease, contrary  
19 to the court's construction and our primary submission,  
20 it doesn't save QBE. And I've dealt with the only other  
21 escape they have, which is "but for" causation, which is  
22 their other way of reading an exclusion in.

23 Because if you can't get an exclusion in the  
24 language "only caused by", then the only other refuge  
25 insurers have — and it's perhaps Mr Crane's only refuge

1 because he's disavowed "only" -- is through the use of  
 2 the "but for" test at this stage.  
 3 So their last refuge to defeat the concurrent cause  
 4 argument would have to be through the trends clause, and  
 5 I think we've seen in this clause what the trends clause  
 6 is. Just to show you the clause itself just to remind  
 7 you at 819 {C/12/819} it has to be:  
 8 "[Trends] means adjustments will be made to figures  
 9 as may be necessary to provide for the trend of the  
 10 business and for variations in circumstances affecting  
 11 the business ..."  
 12 You'll see that "Trend Adjusted", that's a defined  
 13 term, comes in, for example -- and I'm not saying these  
 14 are the only places, but I think these are the primary  
 15 places, 816 {C/12/816}.  
 16 23.97, the definition of "Standard gross revenue",  
 17 and 23.99, the definition of "Standard turnover", and  
 18 you see they've all got to be trend adjusted. That's  
 19 page 816.  
 20 And going back to 819 {C/12/819} that makes sense of  
 21 the phrase "adjustments will be made to figures" and  
 22 that supports, I submit, the submission that what I was  
 23 saying to my Lords yesterday about this being  
 24 an arithmetic exercise here, an accounting exercise, not  
 25 a revisiting of the causation question.

1 What the "but for" test really wants to do is to  
 2 introduce Wayne Tank by the back door through a clause  
 3 that, as you can see, is just supposed to be the  
 4 equivalent of an accounting tool. I say "Wayne Tank  
 5 through the back door", as my Lords know, that is the  
 6 leading case which established or recorded the fact that  
 7 if there are two concurrent causes of loss, one excluded  
 8 and one insured, the exclusion trumps. If the clause --  
 9 the court -- with the non-insured cause is not excluded  
 10 but just uninsured, then the insurance pays. But what  
 11 they want to get the trends clause to do is to be  
 12 a Wayne Tank form to introduce an exclusion of  
 13 a concurrent cause, and that is impermissible.  
 14 I should perhaps deal with one submission that has  
 15 been made generally by insurers and I can use it here,  
 16 the significance of the word "within". Our submission  
 17 about that is that there are limits to what that word  
 18 can actually be doing.  
 19 We say it gives sufficient weight and force to it to  
 20 say that it's just saying that the case that is  
 21 manifested has to be inside rather than outside the  
 22 25-mile radius, and that is sufficient for its purpose.  
 23 But insurers require that to have two additional  
 24 purposes. Firstly, to signify that the causes that are  
 25 within the radius have to be causative to confirm that

1 link and, secondly, that they must be the only causes  
 2 and it's simply far too much weight for that word to  
 3 bear.  
 4 My Lords, that's all I wanted to say about QBE1  
 5 unless there were any questions my Lords had on that  
 6 policy and I was then going to move to the two policies  
 7 on which the court found against us, QBE2 and 3, to  
 8 explain why, in an otherwise impressive judgment, the  
 9 court made an error in relation to these two policies.  
 10 I wanted to start with QBE2. The relevant clause,  
 11 tab 13, page 852 {C/13/852}.  
 12 We will see it starts with the words "Loss resulting  
 13 from..." the words that were missing in QBE1 which  
 14 I said was probably just a mistake.  
 15 "... from interruption or interference with business  
 16 in consequence of any of the following events."  
 17 I'll come back to those words in a moment, I just  
 18 want to deal with the body of the clause and you'll also  
 19 see in (h) and (i) a reference to the word "incident",  
 20 but I'll come back to those words as well because I want  
 21 to start with the -- I've lost Lord Hamblen's video.  
 22 I just want to check that I still have audio. Probably  
 23 not. I'll pause.  
 24 LORD REED: Yes, if you just wait for a moment, Mr Edelman,  
 25 I'll just see if I get any message from our engineer.

1 (Pause)  
 2 MR EDELMAN: I hope it's not my submissions overloading the  
 3 system.  
 4 LORD REED: Yes, it looks as though Lord Hamblen has been  
 5 disconnected for some reason and is going to have to try  
 6 to join us again.  
 7 And here he is.  
 8 MR EDELMAN: I am obliged. I was looking temporarily at my  
 9 notes, and I may have been slightly slow in noticing  
 10 that my Lord Lord Hamblen had gone, but I think I had  
 11 just been saying some introductory words about this  
 12 policy.  
 13 LORD HAMBLEN: I've heard everything you've said,  
 14 Mr Edelman, don't worry.  
 15 MR EDELMAN: So what I want to focus on initially is the  
 16 core words:  
 17 "Any occurrence of a notifiable disease within  
 18 a radius of 25 miles."  
 19 And "Notifiable disease" is defined -- sorry,  
 20 I forgot to write down the page number, it's defined on  
 21 page 923 {C/13/923}, and it's 18.67 and it says:  
 22 "Notifiable disease means illness sustained by any  
 23 person resulting from ..."  
 24 And you'll see the disease is defined in similar  
 25 terms to QBE1:

1 "any human infectious or contagious disease,  
 2 an outbreak of which ... stipulate [s] shall be  
 3 notified ... excluding ... AIDS ..."  
 4 But uses the words "sustained by any person" rather  
 5 than "manifested", and the court concluded -- again no  
 6 appeal from these decisions as to what these terms  
 7 mean -- that "sustained" would be satisfied simply if  
 8 a person was actually infected with the virus. So it's  
 9 sufficient if someone was asymptomatic, which again we  
 10 say is significant as compared to what -- if there was  
 11 going to be some causative element to this as to  
 12 compared to what the policy could have required in terms  
 13 of requiring a case to have been diagnosed and notified,  
 14 a case within the radius to have been diagnosed and  
 15 notified to the authorities.  
 16 So all it requires is that someone within a 25-mile  
 17 radius has become infected with the virus and of course,  
 18 as you see from the definition, it realistically  
 19 recognises that these sorts of diseases will form  
 20 outbreaks. It talks about an outbreak of which is to be  
 21 notified. Actually the regulations just refer to  
 22 a doctor who diagnoses someone who just then forgot to  
 23 report it. You don't have to wait until you've got  
 24 a certain number of cases to report it. If you get one  
 25 case, you report it because these are dangerous

1 diseases. But the policy is acknowledging what the risk  
 2 it's contemplating here is an outbreak.  
 3 What QBE says and quite accurately in its case at  
 4 paragraph 17, if you want to have the reference, I don't  
 5 need to look it up, it's {B/16/619} they refer to their  
 6 policies as insuring against:  
 7 "... the impact on the insured business of  
 8 a notifiable disease breaking out".  
 9 The words "a notifiable disease breaking out" are  
 10 their words and that's what happens to  
 11 notifiable diseases. If they're going to be a problem,  
 12 if they're going to be problems so as to interrupt or  
 13 interfere with a business, it's because they will have  
 14 broken out.  
 15 A single case, that person will be carted off to  
 16 some individual quarantine place. We've all heard of  
 17 cases of someone coming back from some exotic location  
 18 with a dangerous disease. They're detected. They are  
 19 whisked off to quarantine. But these policies are  
 20 addressing something more than that, which is why they  
 21 use the word "outbreak". It's something which will be  
 22 of wider significance.  
 23 So when we go to the word "occurrence" in (c), what  
 24 is that contemplating? We say it must be contemplating  
 25 an outbreak comprising of however many cases occur in

1 the policy area. It's an occurrence -- of course we say  
 2 it's an occurrence of a notifiable disease of which  
 3 there are cases in the area, but the word "occurrence"  
 4 must be contemplating an outbreak. It may be therefore  
 5 contemplating -- yes, Lord Leggatt.  
 6 LORD LEGGATT: It doesn't really help to try and substitute  
 7 the word "outbreak" for "occurrence", does it, because  
 8 it can be one person or it could be several? What seems  
 9 to me pretty obvious on the wording of this clause, even  
 10 if not the last, that there has to be a causal  
 11 connection between the occurrence within the area and  
 12 the interruption, but you say that's satisfied if you  
 13 don't apply a "but for" test. Isn't it as simple as  
 14 that?  
 15 MR EDELMAN: Well, my Lord, if you are looking at -- if you  
 16 treat -- it depends how you read this clause and the  
 17 court read this one differently, but you'll see there is  
 18 some similar language coming up, and if you read  
 19 "occurrence" as being an outbreak, and it's an outbreak  
 20 of a notifiable disease, what are the words "within the  
 21 radius"? Are they saying an occurrence of  
 22 a notifiable disease only within the radius or only  
 23 insofar as it's in the radius? Or when it's talking  
 24 about -- if the word "occurrence" is capable -- because  
 25 if you look up the word "outbreak" and it talks about

1 the occurrence of a disease, an occurrence of a disease.  
 2 So an outbreak is encompassed -- let's say  
 3 encompassed -- within the word "occurrence" and  
 4 certainly must be primarily what this clause is  
 5 contemplating because it's contemplating something some  
 6 distance from the premises which interferes or  
 7 interrupts with the business, so it must be  
 8 contemplating something which is serious enough for the  
 9 authorities and/or the public to react to, even though  
 10 it may be 24 miles away, so as to interrupt or interfere  
 11 with the business.  
 12 Now, theoretically it can cover one case, but the  
 13 word "occurrence" we say is more naturally to be  
 14 understood as contemplating an outbreak, and an outbreak  
 15 is naturally something that one would describe as  
 16 an occurrence. You know, it may not be particular time,  
 17 a particular place, I'll come back to that in a moment  
 18 when I come to the concept of an event, but one's  
 19 applying this concept to a notifiable disease. And when  
 20 one --  
 21 LORD LEGGATT: I don't see at the moment where all this is  
 22 going. I mean, your whole argument is that one case is  
 23 enough. If it contributes to --  
 24 MR EDELMAN: Yes.  
 25 LORD LEGGATT: -- a national restriction, then it does

1 cause, along with all the other cases, the interruption  
 2 to the business.  
 3 MR EDELMAN: Yes, but --  
 4 LORD LEGGATT: And that is an argument I can understand.  
 5 MR EDELMAN: Yes.  
 6 LORD LEGGATT: What I find much harder to understand is  
 7 you're trying to rewrite (c) so that it means something  
 8 other than an occurrence within 25 miles of the  
 9 premises.  
 10 MR EDELMAN: Well, it depends whether you read it as if it  
 11 were to say "an occurrence of an outbreak of  
 12 a notifiable disease which is present within a 25-mile  
 13 radius -- 25 miles of the premises". That's how the  
 14 court read it, because they're looking at the concept --  
 15 this is why you get back to the concept of what you're  
 16 dealing with. You're dealing with a notifiable disease  
 17 which, if it's going to cause a problem to --  
 18 LORD LEGGATT: Well, actually, it's not the outbreak which  
 19 is covered, it's the occurrence of the  
 20 notifiable disease which is "illness sustained by any  
 21 person". So you have to have an illness sustained by  
 22 a person within the 25 miles.  
 23 MR EDELMAN: Yes, but --  
 24 LORD LEGGATT: And that has to be causative and on your case  
 25 it is.

1 MR EDELMAN: Yes, on our case it is, yes. But we submit  
 2 that on this particular language that although it says  
 3 "illness sustained by any person" it's contemplating  
 4 necessarily a disease outbreak, because that's what it's  
 5 contemplating, and it's a question whether within  
 6 a radius of 25 miles is something that qualifies the  
 7 outbreak. So you're only dealing with that part of  
 8 an outbreak because what one has --  
 9 LORD LEGGATT: That may not help. I'm struggling at the  
 10 moment to understand why you need to go through these  
 11 contortions to try and make the clause read as though  
 12 it's insuring an outbreak, whether within or without,  
 13 rather than an occurrence of a disease by a person  
 14 within 25 miles, which is what it seems to say.  
 15 MR EDELMAN: I think the critical point is that one reads  
 16 that as an exclusionary requirement and that may be as  
 17 far as I need to go. If one doesn't read it as an  
 18 exclusionary requirement, then that's sufficient for my  
 19 purposes.  
 20 LORD REED: You're not saying, Mr Edelman, are you, that if  
 21 there were only one case and it was within the 25-mile  
 22 radius that wouldn't be sufficient?  
 23 MR EDELMAN: No.  
 24 LORD REED: No.  
 25 MR EDELMAN: No.

1 LORD REED: Right. You're not saying there has to be  
 2 an outbreak that extends beyond the radius?  
 3 MR EDELMAN: No.  
 4 LORD REED: No, right.  
 5 MR EDELMAN: But what I am submitting is that because  
 6 this -- and I'm just trying to support the approach the  
 7 court's adopted in other policies -- that if the clause  
 8 is -- if what the nature of the risk that's being  
 9 contemplated is an outbreak and you're talking about  
 10 something that could be 25 miles away, within the sphere  
 11 of the scope of operation of the clause will be  
 12 a distant -- will be an outbreak which will be of  
 13 varying extent but may well be within and without the  
 14 radius.  
 15 Now, the question is, it may be that you answer the  
 16 answer in different ways. One answer may well be: well,  
 17 because that is the contemplation and for whatever other  
 18 legal reasons one doesn't apply "but for", but one other  
 19 approach is to say, because that is what the clause  
 20 contemplates, when one's looking at the radius  
 21 requirements and the outbreak, one is looking at the  
 22 radius requirement as being a qualifying rather than  
 23 a causal requirement. I've made that submission,  
 24 I don't think I can take it any further.  
 25 But the court took the view that it was only the

1 inclusion of the words "events" and "incident" which  
 2 introduced the causal requirement and we don't accept  
 3 that as being a distinction from other policies.  
 4 But it may be that I should perhaps just briefly  
 5 make my submissions on "event" just simply because it  
 6 was something that the court relied on as an additional  
 7 factor and we would say was wrong.  
 8 We say that the words "the following events" is  
 9 simply here used as a catch-all word to summarise what  
 10 follows without giving them any particular  
 11 characteristics, and so the starting point of treating  
 12 "event" as being definitional is erroneous.  
 13 I will deal with this briefly, as briefly as I can.  
 14 "Event" may have an established meaning in the context  
 15 of reinsurance aggregation clauses, in particular the  
 16 JELC clauses, but what it means in each case must depend  
 17 on the context in which it appears and in particular  
 18 what it is being applied to.  
 19 As I submitted multiple cases of a disease within  
 20 the relevant policy area and outside would be regarded  
 21 as an outbreak and one can fairly describe an outbreak  
 22 as an event, and there's no reason why if the outbreak  
 23 is also outside the relevant policy area that should  
 24 stop it being an event or create a separate event. It's  
 25 all one outbreak.

1 LORD REED: Why can you not simply regard each occurrence as  
 2 being an event?  
 3 MR EDELMAN: Well, the only difficulty with that is it all  
 4 depends if one is applying "but for" or not. If one is  
 5 applying "but for", you then end up with a situation  
 6 that no one outbreak of the disease causes anything even  
 7 locally, even if it was confined within the 25 miles.  
 8 If you're not applying "but for", then I don't have  
 9 a problem.  
 10 LORD REED: Yes.  
 11 MR EDELMAN: These submissions are only made because of the  
 12 "but for" hurdle that's been put in front of me. If the  
 13 "but for" hurdle goes and it is inappropriate, as I've  
 14 submitted, then none of this really matters as long as  
 15 my Lords are with me on the concurrent cause -- my  
 16 Lords, I'm obviously not assuming anything -- if my  
 17 Lords were to be with me on the current cause case and  
 18 with me on "but for", then none of this matters. It  
 19 really doesn't matter how these are construed unless  
 20 they are construed in an exclusionary way so as  
 21 themselves by their very language to bring in  
 22 a Wayne Tank sort of principle so as to exclude the  
 23 effect of concurrent cause, and that, we would submit,  
 24 is going a stage too far.  
 25 My Lord Lord Hodge, yes.

1 LORD HODGE: You say that the concurrent cause test is  
 2 an answer, but the various cases that we've been given  
 3 on concurrent cause, whether it's Reischer or Silversea,  
 4 ENE Kos and Miss Jay Jay, they are all cases where there  
 5 are two concurrent effective causes. They're not cases  
 6 where there is one cause which is an effective cause and  
 7 another cause which isn't. Do you accept that?  
 8 MR EDELMAN: Yes, obviously because -- I accept that because  
 9 the proximate cause test is always looking for the  
 10 dominant and effective cause and you may on analysis of  
 11 the facts find one that is. Even though there are other  
 12 competing causes, and in Wayne Tank itself the court  
 13 divided the majority finding that one cause was the  
 14 dominant cause, Cairns LJ deciding that actually he  
 15 thought it was more evenly balanced, but all of them  
 16 deciding that the result was the same anyway because  
 17 even if they were evenly balanced, the competing cause  
 18 which Lord Cairns decided was evenly balanced when the  
 19 others didn't was excluded anyway.  
 20 So I quite accept that you don't get into concurrent  
 21 cause if you've identified one dominant effective cause.  
 22 When you're looking at the disease outbreak, you can't  
 23 identify one proximate cause, you can only identify all  
 24 of the cases which go up to make the outbreak.  
 25 LORD HODGE: Yes, I see that point, but getting back to your

1 earlier point, you said there wasn't "but for", the  
 2 insurance law simply goes straight to proximate cause.  
 3 But at the time when that was enacted in the  
 4 Marine Insurance Act, people would have said, as judges  
 5 did say in Reischer v Borwick, it is not sufficient  
 6 because it's causa sine qua non, it has to be causa  
 7 causans. So what proximate involved was a further  
 8 requirement, namely that it wasn't too remote beyond the  
 9 prior test of causa sine qua non.  
 10 MR EDELMAN: Well, my Lord, that's a question whether  
 11 causation really is a mechanical exercise of stage 1 and  
 12 stage 2 where "but for" is always your first stop on  
 13 your way to causation or whether, once you know your  
 14 causation test, you then apply it to the facts and you  
 15 apply it to give effect to what it is you are applying  
 16 it to. Now --  
 17 LORD HODGE: But there you're relying on Lord Hoffmann's  
 18 commentary on the Fairchild Enclave which is the  
 19 exception rather than the norm.  
 20 MR EDELMAN: Well, my Lords, I wasn't, I was -- that part of  
 21 his judgment wasn't actually to do with the enclave, it  
 22 was really saying that the important point is to  
 23 identify the appropriate causal test.  
 24 LORD HODGE: Yes.  
 25 MR EDELMAN: They went on in Fairchild to identify a novel

1 causation test, but that doesn't affect the principle  
 2 which he was setting out which is that one identifies  
 3 what the causal test is and then applies it to the facts  
 4 and that's what the High Court of the Australia said and  
 5 what the Court of Appeal adopted in Galoo, trying to  
 6 move away from any mechanistic approach to assessing  
 7 causation and assessing it on the facts having regard to  
 8 the purpose for which you are applying it.  
 9 LORD HODGE: Yes.  
 10 MR EDELMAN: That's why -- and I just wanted to go back to  
 11 those solicitors' cases because taking that Travelers v  
 12 XYZ case, where there were hundreds of claims being made  
 13 against the insured in respect of faulty breast implants  
 14 and of the hundreds, maybe about 30% as a rough guess,  
 15 I haven't done the maths, off my head a rough guess,  
 16 let's say 30%, because it was there or thereabouts, it  
 17 was certainly less than 50%, were insured. What the  
 18 court did was to select sample cases for trial and there  
 19 were four sample cases and costs were incurred defending  
 20 those four sample cases, the issue being whether the  
 21 implants were defective.  
 22 Travelers were obliged -- the insurer -- to  
 23 indemnify the insured against the costs of defending  
 24 insured claims. Mr Kealey's application of the  
 25 "but for" test was insurance is all about

1 indemnification loss and if you would have suffered the  
2 loss even but for the insured contingency, you cannot  
3 recover. Now, that would mean that in that case  
4 Travelers should have been, on Mr Kealey's analysis,  
5 entitled to say "Well, yes, of course the insurance  
6 policy says that you are entitled to an indemnity  
7 against defence costs but you've not suffered any loss  
8 by reason of those insured claims because but for those  
9 insured claims, you would still have been paying the  
10 same costs to defend the uninsured claims".

11 That is the mechanistic application of the  
12 "but for" test if you're assuming, as Mr Kealey was  
13 trying to do, that insurance is all about identifying  
14 a loss that someone has sustained and applying  
15 a "but for" test to that loss. Would you still have  
16 suffered the same loss for which you are claiming  
17 indemnity but for that insured contingency? Having to  
18 defend, in this case, the contingency is having to  
19 defend the insured claim.

20 And it may be that in the realms of tort and  
21 contract, if someone suffered an injury and wanted to  
22 claim damages and you were able to say to them, "Well,  
23 actually, you had a bad back anyway and, yes, my injury  
24 was a cause of the bad back but your back would have  
25 been just bad as if I hadn't injured you", "but for" may

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1 be a helpful. But in insurance when you're insuring  
2 against contingencies and there are two causes, one  
3 insured and one uninsured, both of which are capable of  
4 causing the same loss and that loss is indivisible, in  
5 that case you couldn't divide up the costs that were  
6 referable to the four sample cases, then you have  
7 insurance. And it's because one's dealing with  
8 insurance perhaps is the rationalisation.  
9 LORD HODGE: Yes, I see where you're coming from in relation  
10 to the defence costs case and you flagged that up  
11 earlier.  
12 MR EDELMAN: Yes.  
13 LORD HODGE: But my point was simply that if one looks at  
14 the cases to which you -- the other cases to which we  
15 were referred, they were all cases where traditional  
16 "but for" causation worked perfectly well on the facts  
17 in those insurance cases.  
18 MR EDELMAN: I know my Lord Lord Briggs wants to say  
19 something, but can I just answer that point before  
20 I hand over to Lord Briggs.  
21 The answer to that is, no, in *Silversea*, because but  
22 for the government warnings, there would still have been  
23 the terrorist attacks. My Lord remembers the point that  
24 I was making. Whilst the warnings, the insured  
25 warnings, were dependent of course on the attacks having

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1 occurred, the attacks came first.  
2 LORD HODGE: That's the interlinked point rather than  
3 interdependent?  
4 MR EDELMAN: Yes. So the attacks were an independent  
5 concurrent cause. And the reason why the court allowed  
6 insurance -- would have seen that as concurrent cause is  
7 because this is not something wholly extraneous and  
8 independent which would have caused loss anyway, it is  
9 the sort of thing that is being contemplated by the risk  
10 that's being insured. And that's important. That's the  
11 interlinkage. It was explicit in that policy; it's  
12 explicit in this policy when you are covering  
13 notifiable diseases. It's the sort of thing you are  
14 insuring.

15 LORD HODGE: Thank you.

16 MR EDELMAN: My Lord Briggs.

17 LORD BRIGGS: Mr Edelman, I was asking myself why the  
18 Travelers case didn't ring bells with me, and I realised  
19 when I went to look at the paragraph of I think my  
20 judgment to which you referred us this morning, the  
21 reason is that it was common ground --

22 MR EDELMAN: Yes.

23 LORD BRIGGS: -- that you couldn't apportion costs between  
24 insured and uninsured claims.

25 MR EDELMAN: Yes.

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1 LORD BRIGGS: And what slightly troubles me, and I can't --  
2 I'm not even sure that common ground ever had to be  
3 explained (inaudible) as it would be the case at all, is  
4 whether costs might be *sui generis*. I mean, I can quite  
5 see why you're using costs as an example, but I just  
6 wonder whether the origin of the principle that you  
7 can't apportion costs between insured and uninsured  
8 claims is really just a straightforward application of  
9 a proximate (inaudible) cause test or whether it's  
10 *sui generis* and it's just about costs, because costs is  
11 a separately insured item.  
12 MR EDELMAN: Well, that's why, my Lord, when I was -- when  
13 I referred to the authorities this morning I made it  
14 plain that the submission that -- the reason I was doing  
15 was to answer the question that Mr Kealey posed in order  
16 to justify his "but for" test being that one has to ask  
17 whether the insured has suffered loss. Would he have  
18 suffered the same loss but for whatever it is -- having  
19 to face the insured claims?  
20 So, yes, of course, defence costs are always subject  
21 to their own particular insuring clause and they are  
22 special in that sense, but the general principle that  
23 Mr Kealey was resorting to in order to introduce the  
24 "but for" test is a principle that would apply just as  
25 much to that area, because you're still talking about --

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1 it would still be an action for damages for breach of  
 2 the indemnity if the insurer refused to indemnify for  
 3 defence costs. It's still the same remedy in damages.  
 4 You've failed to indemnify me against the loss that  
 5 I have sustained through incurring a liability to my  
 6 solicitors to pay costs, and it's the incurring of the  
 7 liability which is -- it's not the payment of the  
 8 solicitors. The loss is that I am now liable to pay my  
 9 solicitors' costs. And so that is the loss that you've  
 10 sustained. Your financial position is worse off than it  
 11 was -- than you were before because of your liability.  
 12 And Mr Kealey is saying that is your -- you're claiming  
 13 damages for breach of the indemnity, you have to show  
 14 that you are worse off as a result, and you're not worse  
 15 off if you would have incurred the costs anyway. You'd  
 16 have to incur them anyway. You would have been liable  
 17 to the solicitors for the uninsured claims. That was  
 18 the point that I was making. For that point, the nature  
 19 of the insuring provision doesn't matter. And the fact  
 20 that there have been issues about apportionment is  
 21 because no insurer has ever had the temerity to argue  
 22 that they shouldn't be liable at all in such  
 23 a situation. They've only ever argued, at most, that  
 24 they should be apportioned. Why should I pay all the  
 25 costs where only two of the four sample claims were

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1 against me as -- involved me as the insurer?  
 2 LORD REED: So I suppose if you're dealing with cover for  
 3 business interruption in consequence of any occurrence  
 4 of a notifiable disease within a given area, it would  
 5 seem surprising if the parties intended that there would  
 6 be recovery if there was a single occurrence but no  
 7 recovery if there was more than one occurrence because  
 8 a "but for" test wouldn't then be satisfied, because  
 9 it's in the nature of a notifiable disease that  
 10 occurrences are liable to come in more than single  
 11 instances.  
 12 MR EDELMAN: And, of course, the submission I made before,  
 13 that if you're contemplating something up to 25 miles or  
 14 even one mile away affecting your business, although the  
 15 policy only requires one case, it's necessarily  
 16 contemplating that actually if there's something to  
 17 interrupt or interfere with your business, it's going to  
 18 be an outbreak. And that's necessarily inherent in the  
 19 peril that it's contemplating -- at least it's on the  
 20 spectrum. Let me put it as low as I possibly could in  
 21 my favour: that is on the spectrum of the contemplation  
 22 of this clause. And once you are contemplating that,  
 23 you must necessarily be contemplating that diseases  
 24 spread, as they do, and where the disease outbreak is  
 25 and the way in which it spreads will depend on the

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1 particular characteristics of the disease, how quickly  
 2 it spreads. It can't have been intended that because --  
 3 even if the disease starts within the 25 miles, that  
 4 just because it spreads outside and then attracts  
 5 broader public authority action, let's say, that  
 6 suddenly there is no cover, because the cases within the  
 7 area have ceased then to be the proximate cause of the  
 8 continuing interruption or interference. It just  
 9 doesn't make sense to apply "but for". That's the  
 10 interlinkage point that ties in with the Silversea  
 11 approach, where you have the attacks which are -- in  
 12 that case genuinely the attacks are an independent  
 13 cause, they're not interdependent. They are capable on  
 14 their own of causing at least a major part of the loss  
 15 of revenue.

16 My Lord, yes, I think we've gone over 1 o'clock but  
 17 I'm happy to take --

18 LORD LEGGATT: I just wanted to follow up Lord Reed's  
 19 question, because it seems to me that the point that  
 20 Lord Reed's making there really is if one took "but for"  
 21 to its logical extreme, causes within the area would  
 22 defeat each other causally.

23 LORD REED: Yes, exactly.

24 LORD LEGGATT: And if that can't be right, then there's no  
 25 reason logically why should cases outside the area

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1 should causally defeat the cases within the area unless  
 2 there were an exclusion in the policy.

3 LORD REED: Yes.

4 LORD LEGGATT: I think that's Lord Reed point.

5 LORD REED: Yes, it was.

6 LORD LEGGATT: I was just puzzling it out.

7 MR EDELMAN: Yes, that's how I understood it and it was  
 8 a submission I was making before on the individual  
 9 (inaudible).

10 LORD BRIGGS: And that's why, presumably, you submit that  
 11 the more natural or workable construction of a disease  
 12 clause which only requires one occurrence or outbreak,  
 13 or whatever you want to call it, within the area must be  
 14 a proviso rather than part of the definition of the  
 15 risk?

16 MR EDELMAN: Yes. That's why one then circles back and  
 17 says, "Well, I'm looking at the language but actually if  
 18 this is how it's supposed to work, how do we make sense  
 19 of this construction?" That's the court's gone about  
 20 it. That's why I started off with the nature of the  
 21 risk before I introduced this. If these are all the  
 22 consequences, what does all this tell you? If they  
 23 really intend a "but for", what does it tell you about  
 24 the true construction?

25 LORD REED: Well, as you can see, you've grabbed our

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1 attention but if we can tear ourselves away, we'll  
 2 adjourn now until 2 o'clock.  
 3 (1.03 pm)  
 4 (The luncheon adjournment)  
 5 (2.00 pm)  
 6 LORD REED: I think we're ready now to resume. Mr Edelman.  
 7 MR EDELMAN: My Lords, I don't know if there are any further  
 8 questions arising from the exchanges we had immediately  
 9 before lunch, but if not can I just summarise where  
 10 those exchanges might have got us. I will hopefully  
 11 summarise my submissions on this. Sorry, can I just  
 12 close a program that might cause some noise on my  
 13 computer.  
 14 (Pause)  
 15 The first, if one looks at the alternatives, the  
 16 alternatives for which the insurers contend, is that  
 17 this clause or the clauses like it were intended to  
 18 apply to the disease risk only where a disease within  
 19 the relevant policy area was alone the proximate cause  
 20 of the interruption or interference, and one reaches  
 21 that conclusion, they say, either as a matter of the  
 22 true construction of the clauses or the application of  
 23 the "but for" test.  
 24 The alternative is that there is cover with the  
 25 condition that the disease is present in the relevant

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1 policy area and that is all that is required. There are  
 2 two routes to that. The first is the court's route  
 3 intended operation through the true construction of the  
 4 policies that a case of the disease in the relevant  
 5 policy area is simply a qualified condition.  
 6 The second is the alternative causation case.  
 7 Disease in the relevant policy area needs to be a  
 8 proximate cause of the interruption or interference and  
 9 the "but for" test is inapplicable, either because it  
 10 simply doesn't apply to interlinked and concurrent  
 11 causes and a disease outbreak would necessarily be that,  
 12 or because, given the nature of the risk insured, it  
 13 cannot have been intended that the "but for" test should  
 14 apply.  
 15 But seeing as the net effect of B is A, B being my  
 16 concurrent cause, A the construction, that indicates  
 17 that the construction answer that the court adopted is  
 18 the correct understanding of the intended operation of  
 19 the policy. One can follow the long route round through  
 20 concurrent causes or say, "No, it's not actually  
 21 a happenstance of what has happened in this case, it is  
 22 inherent in the disease risk." And if that's really  
 23 what the parties were contemplating, then rather than  
 24 going through the legal loopholes of concurrent cause  
 25 and the authorities and so on, and say, well, actually

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1 if that's where one ends up and that's where the law  
 2 would end up, isn't it right to say, well, that must be  
 3 the parties intended? If that's the conclusion you  
 4 reach, obviously.  
 5 If you reach in conclusion 1, then I lose, and  
 6 that's — yes, my Lord Lord Leggatt.  
 7 LORD LEGGATT: Of course, it's always neater if you can get  
 8 there by making the policy mean what you want it to, but  
 9 the problem with construction route is that you have to  
 10 grapple with what the policy says rather than rewrite  
 11 it.  
 12 MR EDELMAN: But if that is the reality of what is going on  
 13 because of the disease risk and it's not — usually when  
 14 one does that one's doing it for a particular situation.  
 15 One is massaging it for a particular situation.  
 16 But the construction that I'm advancing is because  
 17 this is inherent in the nature of the risk. It's going  
 18 to be the case whenever you get anything that is  
 19 an outbreak and, as I submitted before lunch, it's only  
 20 an outbreak that in real terms is going to be causing  
 21 an interference or an interruption.  
 22 So they are necessarily contemplating something so  
 23 serious that despite the fact that you're 25 miles away  
 24 from it, it interferes with or interrupts your business.  
 25 And so that's the submission I make, and so it's

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1 inherent in the nature of the risk and that's why when  
 2 I introduced it I was talking about the nature of the  
 3 risk, how they could have specified what was required  
 4 within the policy area in order to make it clear, if  
 5 they wanted to, that they were focusing on local only  
 6 and they're not.  
 7 So you ask, well, what really is going on? Why is  
 8 it only something that's symptomatic? Why is it  
 9 sufficient? Or, in this case, asymptomatic. Why is it  
 10 sufficient just that someone in the area has caught the  
 11 disease? Why doesn't it have to be something more, like  
 12 diagnosis and notification? And then it all starts to  
 13 fit together. Then you see, that it then makes sense  
 14 that all they're talking about is a qualifying  
 15 condition, and this is the way they've expressed it, but  
 16 that is actually what they mean. Because if they had  
 17 meant something different, the clause would have looked  
 18 very different and it would have been requiring  
 19 something very different to have happened in the policy  
 20 area.  
 21 If you were with me either on construction or on  
 22 concurrent causation, then the question is: do the words  
 23 "events" — we're on page 852, I hope my Lords have  
 24 still got that, bundle C {C/13/852} the question: do the  
 25 words "events" or "incident" change that conclusion?

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1 The court did not really grapple with our alternative  
 2 construction case. They just simply seemed to treat  
 3 this clause as being focused on the locality and  
 4 therefore we fail. And even if they were right about  
 5 that, the local only, the local focus, they should have  
 6 gone on to consider our concurrent cause case. So let's  
 7 assume for a moment that you're looking at either of my  
 8 approaches. Either qualifying condition or concurrent  
 9 causation route and then you're asking yourself, is  
 10 there anything else in the surrounding bits that  
 11 prevents that conclusion?  
 12 The two things the court relied on were firstly the  
 13 word "events" in 3.2.4 {C/13/852} -- and I've made the  
 14 submission before lunch before we digressed -- that  
 15 there were -- that the word "events" firstly it's just  
 16 descriptive. It's not definitive, it's just a catch-all  
 17 word that's been used to refer to everything that  
 18 follows. In any event, it's being applied to the  
 19 concept of notifiable disease.  
 20 But even if it is referring to a particular case,  
 21 for the reasons we debated, it can't be requiring that  
 22 particular case to be the sole proximate cause. It must  
 23 be at least encompassing the prospect of that being  
 24 a proximate cause and we say necessarily contemplating  
 25 because if you've got one case of a notifiable disease

1 and it's only symptomatic and it's something that's  
 2 interrupting the business, there's bound to be more.  
 3 So that word of itself doesn't suggest that the  
 4 occurrence, if it has to be -- even if it has to be  
 5 something specific is then the sole cause. That is  
 6 consistent with the fact that Mr Crane accepts, quite  
 7 rightly, that this must respond to multiple cases of the  
 8 disease. So if occurrence is a single case, it must be  
 9 treating concurrent causes as permissible and the word  
 10 "events" is not preventing that.  
 11 The same applies to the word "incident". Let's look  
 12 at how that appears in (h):  
 13 "Insurers shall only be liable for loss arising at  
 14 those premises which are directly subject to the  
 15 incident."  
 16 We would submit that the word "incident" is not  
 17 being used in any definitional way in relation to (c)  
 18 because on the hypothesis, as Mr Crane accepts, this  
 19 must encompass necessarily a local outbreak, even on his  
 20 case, one wouldn't describe a local outbreak naturally  
 21 as an incident, it's an outbreak. But even if one did,  
 22 then one is just simply supplanting for the word  
 23 "incident" the word "outbreak" one understands the word  
 24 "incident" as meaning "outbreak" because, as Mr Crane  
 25 accepts, this can't be addressing one particular case.

1 It cannot be doing that exclusively, it must be  
 2 contemplating an outbreak.  
 3 If it's contemplating an outbreak, there's no reason  
 4 again why that word should be contemplating sole  
 5 proximate causation as opposed to concurrent cause as  
 6 well.  
 7 Just finally in relation to (h), just the purpose of  
 8 that. The purpose of that clause, "... those premises  
 9 which are directly subject to the incident," would mean  
 10 that if, for example, an insured had two sets of  
 11 premises and the business overall was interrupted or  
 12 interfered with at both premises by virtue of a disease  
 13 outbreak within 25 miles of only one of them, only the  
 14 interruption or interference at the qualifying premises  
 15 could count.  
 16 That's all I wanted to say about QBE2. But the  
 17 reasons we submit that even if -- we say the court was  
 18 wrong in its construction, it should have adopted the  
 19 same construction (inaudible) adopted. But even if it  
 20 was right that this does require causation of the  
 21 disease in the policy area, the words don't go far  
 22 enough to require it to be the sole cause and concurrent  
 23 cause is enough.  
 24 QBE3, just so you've got the policies, is at 955  
 25 {C/14/955}. It's got one less reference to incident,

1 but it's essentially the same clause, but the other  
 2 difference is it's got 1 mile. It's not 25 miles but  
 3 1 mile.  
 4 We say one-mile radius makes no difference, it just  
 5 means that the disease outbreak must have a case  
 6 somewhat nearer to the insured premises for cover to be  
 7 triggered, but the principle is the same as the court  
 8 below recognised when dealing with other one-mile  
 9 Hiscox 4 policy.  
 10 Yes, my Lord Lord Hamblen.  
 11 LORD HAMBLEN: Mr Edelman, just on the one-mile point, what  
 12 do you say about paragraph 418 {C/3/149} of the judgment  
 13 in terms of (inaudible) difference?  
 14 MR EDELMAN: Well, that flows from the conclusion that the  
 15 court drew. What they concluded is that this was only  
 16 concerned with the local incident having, as they  
 17 construe it, the only clause is my reading of that and  
 18 because one has to read the judgment as a whole and  
 19 they've said it on a number of occasions through the  
 20 judgment that each case made its equal contribution to  
 21 the government actions.  
 22 So this is only consistent with their understanding  
 23 that this could be only the only cause and all they're  
 24 saying is it simply cannot be said that any such local  
 25 incident caused the imposition of the government

1 restrictions, which is simply reflecting my concession  
2 that if you have all these pins on the board, if you  
3 take one pin out, it's not going to make any difference.

4 So they do seem to have read it as in effect  
5 something that requires the disease to be only within  
6 the policy area or to be of itself a "but for" cause of  
7 the action and that it obviously fails that test, and  
8 I accept that. That's how I rationalise that.

9 But what they should have actually done — what they  
10 did is they seemed to have jumped from the conclusion of  
11 local focus to — which is an alternative construction  
12 but doesn't exclude my concurrent cause argument — as  
13 if they were reading the word "only", because you  
14 remember earlier in the judgment one thing they said was  
15 "we can't read the word 'only' in the relevant policy  
16 area" and their conclusion seems to be that they were  
17 reading "only in the relevant policy area" into this  
18 clause. Not feeling the need to read it in but  
19 construing it as if it has that effect. So you then  
20 have following from that the test: Has this case on its  
21 own been causative of the government action? Answer:  
22 obviously no.

23 But we don't see that passage as inconsistent with  
24 the concurrent cause case. As I say, reading the  
25 judgment as a whole, it's quite plain what they meant.

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1 That's all I wanted to say about QBE3, and if  
2 I could then move on — I'm just taking it in order in  
3 which the submissions were made — to Argenta and  
4 there's not going to be much more to be said about all  
5 of these. If we go to page 314 {C/5/314}, you see the  
6 definition of "Notifiable Human Disease" and it's again:  
7 "illness sustained by any person resulting from  
8 "... infectious or human contagious disease  
9 an outbreak of which ..."

10 Then it's very similar language, page 317 {C/5/317}:  
11 "any occurrence of a NOTIFIABLE HUMAN DISEASE within  
12 a radius of 25 miles of the PREMISES."

13 You've got a similar exclusion to the clause that  
14 you saw in the QBE policy, QBE2, in (iii) on the side.

15 Really, there isn't much to be added on this policy  
16 to what we've discussed before. So unless there's  
17 anything specific on this policy that the court wishes  
18 to put to me, I intend to move on to Amlin1 and that's  
19 at 567, it's tab 10 {C/10/567}.

20 That's where the clause is:

21 "Notifiable disease ... following:

22 " ...

23 "any notifiable disease within a radius of  
24 twenty five miles ..."

25 Definition of "Notifiable disease" on 559

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1 {C/10/559}. Again, it's:

2 "Illness sustained by any person resulting from ..."

3 The only issue on this one which is different from  
4 the others is the use of the word "following" and you'll  
5 remember Mr Kealey referred you to places in the policy  
6 in which that word had been used, he said,  
7 interchangeably with "resulting from". But if you look  
8 on this clause, you'll see there is in the very same  
9 sentence initially the use of "as a result of" and then  
10 the word "following".

11 The previous clause on the same page uses the phrase  
12 "direct result". This is an insurance policy to be read  
13 by ordinary men and women and when it says  
14 "consequential loss as a result of something following  
15 something else" then we submit that "following" ought to  
16 be given its ordinary meaning which would not be a word  
17 connoting proximate cause as said Hiscox has accepted.

18 That isn't determinative but it supports the  
19 construction that the court placed on the clause that  
20 this is looking to a qualifying condition. It's a yet  
21 further point in support of that conclusion. My Lord  
22 Lord Leggatt.

23 LORD LEGGATT: Presumably you accept that there is to be  
24 some causal link.

25 MR EDELMAN: Yes.

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1 LORD LEGGATT: It can't just be that one then happens and  
2 then another event happens without any connection?

3 MR EDELMAN: Yes.

4 LORD LEGGATT: So it starts to get a bit sophistical,  
5 doesn't it, once we start to argue about different kinds  
6 of causation, if there is such a thing, I mean?

7 MR EDELMAN: Yes, but if you were to find any distinction  
8 between the policies as on the construction point, then  
9 the use of the word "following" would support the  
10 construction that they were contemplating that actually  
11 this is never going to be the only proximate cause or it  
12 may well not be the only proximate cause. There are  
13 going to be lots of causes and all you've got to show is  
14 that there's some causal connection between the outbreak  
15 in the policy area and what happened and it's consistent  
16 with the nature of the risk. And that's all I say.

17 LORD LEGGATT: I might be thought to be a rather slender  
18 basis for a judgment if we were to distinguish between  
19 this case and find that we use "resulting from" the  
20 result would have been the opposite.

21 MR EDELMAN: We have not ever sought to distinguish policies  
22 but this is perhaps an indication — I know one doesn't  
23 use words to construe others and I'm not attempting to  
24 do that — but it is an indication of a recognition of  
25 the nature of the risk. Because if one looks at the

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1 nature of the risk, it's not surprising to find  
 2 an insurer using a word like "following" because  
 3 otherwise one would think what on earth, in an ensuring  
 4 clause, is an insurer doing setting a test which is  
 5 lower than proximate cause? That would ordinarily be  
 6 quite surprising to see something other than proximate  
 7 cause and it's why courts usually say, well, there's  
 8 a selection of words and they will all in a coverage  
 9 clause or an exclusion be construed as proximate cause,  
 10 even if in an aggregation clause taking the words  
 11 "arising from" for example, they might not be construed  
 12 the same way.

13 But here in an insuring clause, they've used the  
 14 word "following" and we just say it rather shows the  
 15 recognition of the nature of the risk and that's  
 16 relevant to all insurers because it shows that this was  
 17 something that they ought all to have realised and was  
 18 the natural construction of the words.

19 My Lord Lord Hamblen has gone off screen. Yes,  
 20 I just wanted to check that ...

21 That's really all I wanted to say about Amlin 2  
 22 because the words again -- it hasn't got the word  
 23 "occurrence" in it, but obviously it's got definition of  
 24 "notifiable disease is any illness sustained", but it's  
 25 just following an illness sustained. And again, you

1 know, you've just got following someone having symptoms  
 2 of an illness or being asymptomatic -- sorry, sustained  
 3 is asymptomatic, manifested is symptomatic -- but  
 4 someone catching the virus and is it really intended  
 5 that that should be someone catching, merely catching,  
 6 the virus in the relevant policy area should have to be  
 7 a "but for" cause or the only cause of what happens?

8 Because Mr Kealey says that even if it's "following"  
 9 you still have "but for". So "but for" that person  
 10 being infected, that's what he says -- that's how this  
 11 clause works and we say that's unrealistic.

12 Amlin 2 at page 645 in tab 11 {C/11/645} at (iii) is  
 13 slightly different format but substantially to the same  
 14 effect. It's got the same definition of  
 15 "Notifiable disease". If you want the definition of  
 16 that, it's at {C/11/641}. It's got "Consequential  
 17 loss ... following" but it's still got the word  
 18 "following", but I have nothing additional to say about  
 19 Amlin 2.

20 That brings me on to RSA3, which I think is the last  
 21 of the disease clauses, and if we go to page 1237  
 22 {C/16/1237} I have taken that before RSA1 because it is  
 23 a pure disease clause. You've got again similar  
 24 language. We've got "following" again.

25 I make the same submission at the bottom of 1237.

1 We have got:  
 2 "occurrence of a Notifiable Disease within a radius  
 3 of 25 miles ..."

4 And it's again illness sustained, so it's catching  
 5 the virus even though you may not have any symptoms.  
 6 And I've dealt with that.

7 The only additional point that arises on this policy  
 8 is exclusion L, which is on page 1292 {C/16/1292} and  
 9 two primary points to be made on that. It says it  
 10 doesn't apply to sections 5 and 6, and Mr Turner said it  
 11 therefore doesn't apply to the liability coverage. Now,  
 12 I may be missing something, I'm the first to admit if  
 13 I have, but he seems to have overlooked -- sorry, I'm  
 14 just finding the page -- that on page 1201 {C/16/1201}  
 15 there is another liability section which is the products  
 16 liability section, which is 6(b) which is not referred  
 17 to in the title and so it looks as though this does  
 18 apply to 6(b). And it's got a different name. I know  
 19 it's a subset of -- it's 6(b) rather than 6, but the  
 20 title specifies employers' liability and public  
 21 liability and makes no reference to 6(b) products  
 22 liability. So that submission we submit that it can  
 23 only apply to this because there's no other liability  
 24 cover is simply wrong.

25 Also, one has to bear in mind that it's not just on

1 his submission, it wouldn't just be the word "disease"  
 2 that has to go, it's also the word "poisoning" because  
 3 if we go back to 1237 {C/16/1238}, the definition of  
 4 "notifiable disease" includes "food or drink poisoning."  
 5 So he has to excise poisoning as well as disease.

6 Now, he accuses us and the court of rewriting the  
 7 language of exclusion L, but it is hardly a promising  
 8 start for criticism in circumstances where he himself  
 9 has to accept that, on his analysis, you have to put  
 10 a blue line through "poisoning" and "disease". Of  
 11 course we say you don't have to put a blue line through  
 12 anything and that's why we say the alternative approach  
 13 to construction is correct, because the court's  
 14 construction of (b) is correct, and you've seen what the  
 15 court has said about that, and we adopt that. But we've  
 16 also got our alternative submission under (a) bis which  
 17 we maintain and the words "pollution and/or  
 18 contamination", as Mr Turner rightly says, hadn't been  
 19 defined, but it doesn't lie in his mouth to say that the  
 20 heading is of no relevance in circumstances where the  
 21 heading is plainly in this instance intended to be  
 22 operative, because it defines the sections of the policy  
 23 to which the exclusion applies. In any event, even if  
 24 it's not part of the policy as such, it informs how one  
 25 construes pollution and/or contamination because without

1 reference to those words, the clause is meaningless.  
 2 So those in brief are our submissions on  
 3 exclusion L. This was the only ground on which the  
 4 court below, when considering alternative grounds for  
 5 permission to appeal although in the end granted  
 6 permission for everything, this was the one ground on  
 7 which they expressed the view that they believed that  
 8 there was no real prospect of success, but there we are,  
 9 RSA have chosen to pursue it.  
 10 I'm sure -- and I mean this genuinely -- that there  
 11 are very good reasons, I don't mean that in any other  
 12 way, but there are very good reasons why RSA is pursuing  
 13 this exclusion, but I suspect they don't have much to do  
 14 with the merits of the point before the court, but other  
 15 commercial considerations.  
 16 RSA1, if we can move on to that, unless there's any  
 17 more questions on RSA3, and that is at {C/15/1129} and  
 18 this is the first of what might be called the hybrid  
 19 policies. The language is taking away the additional  
 20 element of closure or restrictions, otherwise the  
 21 language is very similar to QBE1:  
 22 "Loss as a result of.  
 23 A) closure or restrictions ... as a result of  
 24 a notifiable human disease manifesting itself at the  
 25 Premises or within a radius of 25 miles."

1 Obviously here we have, unlike the other policies,  
 2 a specified effect that it must result in closure or  
 3 restrictions. I will return to that when I get onto my  
 4 appeal. I just want to deal with our response to  
 5 insurers' appeal at this stage.  
 6 The court construed this as simply meaning that the  
 7 disease must have manifested itself within the 25-mile  
 8 radius, and it did. We say that whatever one thinks of,  
 9 like I said, about other forms of wording, this one,  
 10 like QBE1 -- yes, my Lord.  
 11 LORD LEGGATT: Just for information, is this one "notifiable  
 12 human disease" is not in bold. Does that mean that this  
 13 meantime it isn't defined anywhere?  
 14 MR EDELMAN: No, it isn't defined.  
 15 LORD LEGGATT: Right.  
 16 MR EDELMAN: Mr Turner says about this policy, he said,  
 17 well, policy is damage-based, to which I answer: yes,  
 18 but this extension isn't. It's premises-based in the  
 19 sense that it must result in closure or restrictions  
 20 placed on the premises, but within a radius of 25 miles  
 21 of the premises isn't premises-based at all. It's just  
 22 what this clause is -- it requires something to happen  
 23 to the premises, but that's as far as it goes and it  
 24 doesn't help you in any way as to the effect of the  
 25 radius limit.

1 Now, that's really all I wanted to say about this  
 2 aspect of RSA3. Once one's done one or two of them one  
 3 has really the answer one way or another to all of them.  
 4 If I can now then move on to Hiscox 1 to 4 and start  
 5 with Hiscox 1 to 3, which all have a common form of  
 6 clause, and the first one -- if I just take it in  
 7 Hiscox 1 at page 401 {C/6/401} and this does not have  
 8 a vicinity limit. It's a hybrid, in the sense it's  
 9 disease plus something else:  
 10 "Your inability to use the premises due to  
 11 restrictions imposed ..."  
 12 I will come back to that on our appeal:  
 13 "... by a public authority ..."  
 14 So it does here obviously impose -- require specific  
 15 public authority action restrictions imposed:  
 16 "... during the period of insurance following:  
 17 An occurrence of any human infectious or human  
 18 contagious disease, an outbreak of which must be  
 19 notified to the local authority."  
 20 Now, Mr Gaisman in Hiscox's written submissions has  
 21 made submissions about the word "occurrence" necessarily  
 22 having a local effect, but he did not develop those  
 23 submissions orally. You've seen what we've said about  
 24 that in relation to -- in answer to that in our case.  
 25 There just simply isn't any reference to any location

1 where this disease must occur.  
 2 What it does is obviously requires there to be some  
 3 causal connection, the use of the word "following"  
 4 admitted by Mr Gaisman to be a weaker causal connection  
 5 of proximate cause, some causal connection between the  
 6 occurrence of the disease and the restrictions imposed  
 7 on the premises, that may sometimes mean that it's  
 8 local, but it sometimes may mean that it's part of  
 9 a wider outbreak, which in a wider outbreak as a whole  
 10 causes the restrictions to be imposed.  
 11 Given that Mr Gaisman didn't make any further  
 12 submissions about that form of policy, which is common  
 13 to 1, 2 and 3, there's nothing more that I need to say  
 14 about it. I've made my submissions about the  
 15 counterfactual as I have for RSA1, but I won't and so  
 16 I don't need to repeat those submissions.  
 17 Just moving then to Hiscox 4 at page 497 {C/9/497}.  
 18 I'm sorry, 498 is where the insuring provisions start  
 19 {C/9/498} and the clause itself is at 499 {C/9/499}.  
 20 That's the one that I was in the main section but  
 21 I perhaps look at this first because then Mr Gaisman  
 22 wanted to take you to another form. But this was the  
 23 main policy form considered by the court, and it's:  
 24 "Your inability to use the business premises due to  
 25 restrictions imposed by public authority ..."

1 Following exactly the same as 1 to 3, except it's  
 2 got the one-mile radius, and we say that doesn't involve  
 3 any additional features.  
 4 You'll remember, while I'm on this clause, that  
 5 Mr Gaisman emphasised that it's described as a public  
 6 authority clause. That's because one element of it  
 7 obviously is public authority action.  
 8 But that doesn't help you with anything. It doesn't  
 9 help you with the point we're discussing and it doesn't  
 10 help you with the counterfactuals given that even  
 11 Mr Gaisman admits that some difficult to comprehend part  
 12 of the disease, insofar as it caused the restriction,  
 13 goes into the counterfactual. So the fact that it's  
 14 described as a public authority clause doesn't take  
 15 matters anywhere.  
 16 Let's go now to the clause in the policy that he  
 17 wanted to take you to, and I'll show you why he wanted  
 18 to take you to it, because there's something in that  
 19 clause which is missing from this policy and what it is,  
 20 it's at {C/22/1559}.  
 21 What it relates to is non-damage denial of access.  
 22 If you remember, Mr Gaisman took you to that. Now, it's  
 23 not actually clear what he's trying to do, whether he's  
 24 saying that this is an aid to construction which doesn't  
 25 help him on the version of Hiscox 4 without this clause

1 or whether he's saying use this clause to help you to  
 2 construe the clause that's in both forms. But the  
 3 clause in both forms must mean the same thing with or  
 4 without this additional extension. "Help" means  
 5 something different in different policies.  
 6 But, in any event it's plain, we submit, that these  
 7 were not intended by Hiscox to be interrelated  
 8 extensions because otherwise they would necessarily go  
 9 together and they have been omitted from other forms of  
 10 Hiscox 4.  
 11 So what we see from this clause is, firstly, it  
 12 refers to an incident within a one-mile radius and the  
 13 short point on the relevance of this is that the court  
 14 decided that the fact that what had to happen was  
 15 described as an incident was inapposite to encompass  
 16 a disease risk, but if it did encompass a disease risk  
 17 in the sense of a disease incident, it was only  
 18 contemplating something which was very specific and  
 19 local and not a disease outbreak.  
 20 There is nothing in that clause or in the judgment  
 21 which provides any support for Hiscox's case on the  
 22 Hiscox 4 disease clause which is addressing a risk of a  
 23 fundamentally different nature, namely the outbreak of  
 24 a notifiable disease. I should have taken you perhaps  
 25 to the definition of "notifiable disease" which is on

1 page 1559, so if you've still got there with the  
 2 non-damage denial of access clause {C/22/1559} it's:  
 3 "Any human infectious or... contagious disease,  
 4 an outbreak of which must be notified to the  
 5 local authority."  
 6 In this case, therefore, the word "occurrence" is  
 7 not linked to the illness sustained by a person, it's  
 8 just an occurrence of a disease an outbreak of which  
 9 must be notified. So even if you're against me on  
 10 "occurrence" meaning "outbreak" in other policies, in  
 11 this one it plainly is referring just to an outbreak and  
 12 so the submissions I made in relation to other policies  
 13 apply here.  
 14 There's one point I overlooked and I've got to come  
 15 back to on QBE. Sorry, it's again the delay -- could my  
 16 Lords give me a moment, I've just got to adjust  
 17 something on my phone because it goes to sleep and  
 18 I need to stop that happening so that I don't miss  
 19 messages coming through.  
 20 (Pause)  
 21 I still find it awkward having a phone rather than  
 22 addressing the court, but I'll try and get used to that.  
 23 Awkward in the sense I know I shouldn't have a phone,  
 24 but I do.  
 25 The Arch policy, it's {C/4/227} and you'll see here

1 this is a prevention of access clause. It's linked to  
 2 an emergency and Arch has quite fairly always accepted  
 3 that the COVID pandemic was an emergency and was one  
 4 which was likely to endanger life. There is no radius  
 5 limit.  
 6 And now I've realised that there are two points that  
 7 I've omitted, so I'm sorry, but I am not getting  
 8 stickers before I move on from behind me means that  
 9 I sometimes have to come back to things.  
 10 I wanted to point out that in Hiscox 4 -- and I do  
 11 apologise for not doing this all consistently -- 1561  
 12 {C/22/1561} if we could just go ahead to that in tab 22.  
 13 I forgot to make the point that you will see at the foot  
 14 of 1561 there is a cancellation and abandonment clause  
 15 which appears in many of the policies and certainly both  
 16 of the forms of Hiscox 4 that we have and this is  
 17 perhaps -- I'm sorry, I've got the wrong page. It's --  
 18 sorry, it's at the top of the page, yes, "cancellation  
 19 and abandonment" at the top of page 1561 and you'll see  
 20 that's an extension:  
 21 "Unforeseen incident or event which occurs... and is  
 22 entirely beyond your control, a promotional event of  
 23 your business is necessarily and unavoidably postponed,  
 24 abandoned, cancelled or relocated ..."  
 25 You'll see at subclause (iii) one of the exclusions

1 is the postponement, et cetera:  
 2 " ... directly or indirectly .  
 3 " iii . due to any action taken by any national or  
 4 international body or agency directly or indirectly to  
 5 control, prevent or suppress any infectious disease."  
 6 Now, one of Mr Gaisman's submissions was that no one  
 7 would have imagined the government taking actions to  
 8 suppress the disease because this had not happened  
 9 before and yet he has an exclusion in there for it and  
 10 forensic point, perhaps, but if he had wanted to exclude  
 11 cover for that sort of thing under the disease clause,  
 12 his client, Hiscox, could have done so.  
 13 Just in passing, while I return to Hiscox I should  
 14 have mentioned that Mr Gaisman did not address any  
 15 submissions on grounds 4, 6, 7 and 8. That's the  
 16 meaning of "solely and directly", "occurrence",  
 17 "interruption" and the application of restriction  
 18 imposed to regulation 6.  
 19 In circumstances where Mr Gaisman hasn't said  
 20 anything orally, I likewise will rest on what we've said  
 21 in our respondent's case to that with the comfort of  
 22 knowing that Mr Gaisman hasn't addressed it in oral  
 23 submissions, but I do understand the pressure of time he  
 24 was under, as we are all under, and I hope also the  
 25 courtesy will be taken of not making a point that

1 something wasn't addressed when lack of time was  
 2 a factor.  
 3 My other omission, I'm afraid, was back on QBE2 and  
 4 it's page 852 {C/13/852} where it refers to a limit of  
 5 indemnity "any one incident."  
 6 The word "incident" must, we submit, necessarily,  
 7 when it applies to the disease, it can't mean any one  
 8 case of the disease because otherwise if there were  
 9 multiple cases and it responds, there will be multiple  
 10 limits of indemnity. Applying that sensibly to the  
 11 clause, it must be any one outbreak and that ties in  
 12 with our criticism of the court's reliance on the word  
 13 "incident" in the QBE2 and 3 policies.  
 14 LORD REED: I think, Mr Edelman, I noticed that point also  
 15 when we were looking at one of the earlier clauses. It  
 16 may have been QBE2.  
 17 MR EDELMAN: My Lord, that was QBE2.  
 18 LORD REED: Yes.  
 19 MR EDELMAN: So that may -- I've just come back to QBE2 and  
 20 that's where it was and I refer to (h) and in my haste  
 21 to move on, I forgot to deal with (i). Sorry, it's  
 22 entirely my fault, but fortunately I got a message to  
 23 remind me.  
 24 LORD REED: Yes, yes, but under the disease clause on  
 25 page 852 {C/13/852} there's a cap --

1 MR EDELMAN: Yes.  
 2 LORD REED: -- there's a cap of £100,000 --  
 3 MR EDELMAN: That's it.  
 4 LORD REED: -- in respect of any one incident.  
 5 MR EDELMAN: Yes, and my submission is that can't be any one  
 6 case of the disease.  
 7 LORD REED: Yes.  
 8 MR EDELMAN: It must mean in relation to (c), when it's  
 9 looking at (c), it must mean outbreak and that rather  
 10 helps you to understand what "occurrence" must be  
 11 getting at.  
 12 If one is trying to read this consistently as  
 13 a whole, despite the different words to the same effect  
 14 broadly that the draftsman has been using, it must be  
 15 any outbreak of a notifiable disease, albeit as defined  
 16 within a radius of 25 miles of the premises, which then,  
 17 as I said, fits in with the court's approach to  
 18 construction of other policies which we say it should  
 19 have applied to this policy as well, but in any event it  
 20 also fits in with our concurrent cause.  
 21 My Lords, those were my submissions and I hope I've  
 22 covered everything adequately to the court's  
 23 satisfaction on our response to the appeals. Obviously,  
 24 if there's anything in due course that arises, no doubt  
 25 the court will ask a question.

1 I now turn to our appeal -- appeals and we start  
 2 with ground 1, which is the pre-trigger downturn point.  
 3 One has to see this -- as we pointed out in our appeal  
 4 case, one has to take this point into account together  
 5 with the mandatory instruction point, because subject to  
 6 a concession that Hiscox has made, which has not been  
 7 adopted by other insurers, those insurers with this sort  
 8 of clause which requires the public authority to do  
 9 something which are not expressly couched in terms of  
 10 applying to action or advice, are saying that the  
 11 restrictions are only relevant restrictions when the  
 12 government pass legislation, not when the government  
 13 said, as the Prime Minister did, certain types of  
 14 premises are to close. Schools will close and it's  
 15 right to say that because the schools did close, they  
 16 never passed any legislation in relation to schools.  
 17 But what they say, even when legislation is passed,  
 18 is that, subject to Hiscox's concession, for those  
 19 schools -- for those businesses that did close in  
 20 response to what the Prime Minister said, that loss of  
 21 turnover is then a trend for the purposes of the trends  
 22 clause so that when they are forced to close by law in  
 23 the sense of being told to close by the government, when  
 24 the legislation comes in a few days later and you go to  
 25 ask yourself "What loss have they suffered?" Well, you

1 say that as at the date they were required to close by  
2 legislation, their turnover was zero and so they have  
3 suffered no loss as a result of the restriction because  
4 they'd already closed because the government had told  
5 them to do so, albeit in a non—legally binding way.

6 Now, there are two answers to this, but obviously we  
7 want both because the pre—trigger downturn point may  
8 have more extensive significance.

9 The two answers are that when the clause itself  
10 contemplates something emerging which will trigger  
11 an authority response, it is no part of the purpose of  
12 a trends clause, when doing the mathematical exercise  
13 for the post—trigger period, to take into account the  
14 immediate pre—trigger downturn caused by the emergence  
15 of the peril.

16 I will develop that in a moment.

17 With our additional argument, but if necessary  
18 alternative, being that when policies talk about  
19 restrictions imposed or whatever imposed, what they are  
20 talking about is something which is mandatory which in  
21 a situation of emergency the ordinary member of the  
22 public would regard himself or herself as being expected  
23 to comply.

24 I will deal with that also in a bit more detail.

25 But if I can start first with the pre—trigger

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1 downturn point which is our first ground of appeal.  
2 Just let me make one point abundantly clear: we are not  
3 suggesting that prior to all of the ingredients of such  
4 composite perils being triggered, any losses incurred  
5 are recoverable. It is no part of our case. What our  
6 case is is that when you're doing the quantification  
7 exercise for the business interruption loss caused in  
8 the post—trigger period, you do not take into account  
9 the fact that the ingredient in the peril which it was  
10 predicted would give rise to a sequence of events has  
11 already started to have an effect on the business before  
12 the full house is achieved.

13 Now, there's an element of inconsistency in the  
14 court's decision about this, because the court rightly  
15 says that — and again it was a sort of simple example,  
16 so perhaps it's why it was used by the parties because  
17 it was a very simple example of people going to church  
18 and putting their money in the tin or the collection  
19 box — this is at paragraph 389, but I'm sure my Lords  
20 have seen it.

21 In relation to church goers you don't enquire  
22 whether but for the closure of the churches the  
23 parishioners wouldn't have come anyway because of the  
24 pandemic. Because the court rightly said, when you've  
25 got a composite peril, you take everything out. You

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1 don't start looking at and say "well, of course, the  
2 church was closed, so they couldn't come anyway, but is  
3 there a concurrent cause of them not going?" So there  
4 are two reasons why they didn't go. They couldn't go  
5 because it was closed and they wouldn't have wanted to  
6 go anyway because of the disease. Rather like the  
7 Silversea case with concurrent cause. The court said,  
8 no, when you've got a composite peril, you take all of  
9 the ingredients out.

10 You'll have seen that we make it plain that, as  
11 I made plain in answers earlier in the course of my  
12 submissions, if one is dealing with a prevention of  
13 access cause it is access—related losses. So it doesn't  
14 include — I'm not suggesting that because the disease  
15 comes out that you're taking disease out and bringing  
16 losses in that have nothing to do with access, because  
17 actually what we're doing here is we're looking at the  
18 trends clause.

19 So the one—off, the quarterly donation, so that  
20 someone who doesn't actually go to church very much and  
21 who maybe goes once a year at Christmas, if that,  
22 perhaps in the hope of something better in the afterlife  
23 or just to make him or herself feel better, regularly  
24 gives a donation to the church. It may be they work on  
25 Sundays and they can't get to church. That person

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1 ceasing to give money because the restaurant which he  
2 owns or at which he works has gone out of business has  
3 nothing to do with access. So the loss of that donation  
4 isn't in the equation, and that's reinforcing the point  
5 I was making yesterday.

6 What we're talking about is simply the other  
7 question of whether parishioners who can't go to church  
8 because it's closed are not to be put into  
9 a counterfactual on the basis that they might not or  
10 would not have gone to church anyway and how on earth  
11 would one prove it? That was also the impossibility  
12 point.

13 But inconsistently with that, the court said you do  
14 take into account the fact that some of them may have  
15 stopped coming to church before the lockdown, so that if  
16 there was a 10% fall in collection income in the week  
17 before the church was closed, you take that 10% as your  
18 going forward starting point.

19 So, in other words, the church could only recover  
20 the difference between 0 and 90% and we say that is  
21 actually inconsistent because if you're excluding the  
22 disease insofar as it affects access, you should be  
23 excluding it for all purposes. And, of course — yes —  
24 my Lord, yes.

25 LORD LEGGATT: This is really the same argument, isn't it,

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1 as you were making yesterday in relation to the  
2 "but for" language in the trends clause that to give it,  
3 you submit, a commercial reading you can't construe  
4 "but for the damage" as confined to just the damage to  
5 the hotel, let's say, in the New Orleans example, it  
6 must include the wider corollaries of that, the other  
7 hurricane damage?  
8 MR EDELMAN: Yes.  
9 LORD LEGGATT: And the only additional point is it doesn't  
10 matter if the other buildings got hit first or  
11 afterwards, it's still part of the wider --  
12 MR EDELMAN: Yes.  
13 LORD LEGGATT: -- incident, if you like.  
14 MR EDELMAN: Yes, absolutely.  
15 LORD LEGGATT: Which you don't take into account in  
16 calculating the loss.  
17 MR EDELMAN: Yes, and it would be like in the hurricane case  
18 if the hotel said, this hurricane could hit, we don't  
19 want to be doing things at the last minute. For the  
20 safety of our guests, we're going to close the hotel  
21 a week -- it wouldn't be a week -- two days before the  
22 hurricane hits and we're going to board up the windows  
23 and then of course the hurricane devastates the hotel,  
24 the boarding up is just like a piece of sticky tape.  
25 But do you then say "Oh, well, you were closed for two

1 days. Your starting point when the damage occurred was  
2 zero?" And we submit it's unreal.  
3 Now, of course if there's some extraneous reason,  
4 nothing to do with the insured contingency and the  
5 income had, unfortunately for the business, gone down to  
6 zero a couple of days before some other incident, then  
7 it's going to be a question of fact as to whether that  
8 zero would have recovered.  
9 That would be an entirely extraneous question, but  
10 it's something entirely different where you have a peril  
11 which the policy itself contemplates. Let's look at the  
12 Orient-Express case, it was a hotel in the Gulf of  
13 Mexico or near the Gulf of Mexico, and hurricanes, I'm  
14 afraid, don't hardly happen. They frequently happen in  
15 the Gulf of Mexico and it's a matter of pot luck where  
16 they're going to hit. People know that and they prepare  
17 for them.  
18 But here there is a disease risk. The policies  
19 actually contemplate, these hybrid policies actually  
20 contemplate, a sequence of events. They contemplate  
21 that the disease or the emergency will arise and  
22 develop. Of course in Arch's case when it refers to  
23 an emergency it could be a sudden emergency. But it  
24 could be a developing emergency. But in the disease  
25 clauses it is more self-evidently going to be

1 a developing picture as recognised by the fact that  
2 Mr Gaisman's A plus B plus C plus D is almost proof of  
3 this point, that you have a sequence of things that the  
4 policy contemplates must happen and they necessarily  
5 contemplate that it's the disease that starts first.  
6 For the court to take the disease out afterwards but  
7 then to give effect to it before, we say is inconsistent  
8 but in any event it is not consistent, as I've  
9 submitted, with the history -- with the commercial  
10 purpose trends clauses.  
11 It is interesting to note that Hiscox has made that  
12 concession. It's very proper of them to do have done so  
13 and I laud them for doing so, although they've not  
14 been -- that's in the context of their resisting --  
15 still resisting any cover under their policies, but they  
16 have at least acknowledged that.  
17 What they haven't done is to explain the basis on  
18 which they are doing it. Mr Gaisman dealt with this at  
19 the consequential hearing and you've probably seen this  
20 in our written case, but did not give a legal  
21 rationalisation for it.  
22 So at the moment it stands as a purely ex gratia  
23 concession as far as insurers are concerned and it's not  
24 right that it should rest on that basis, in particular  
25 because the other insurers haven't adopted it.

1 Everybody needs to know, the loss adjusters need to  
2 know, whether that concession is an ex gratia one or  
3 whether it reflects the legal situation.  
4 Of course it may not be confined to the difference  
5 between the period when the government, for example,  
6 told someone to close and when they actually passed the  
7 legislation requiring them to close, because the social  
8 distancing statement, we say that's enough as well, but  
9 that of course also started on 16 March and there may  
10 have been other downturn effects on the business  
11 surrounding that period which, again, the parties will  
12 need to know whether or not those are to be taken into  
13 account in making this quantification exercise under the  
14 trends clause. And that's where it does arise.  
15 Are you adjusting the income figure for the impact  
16 that this emerging peril had started to have on the  
17 business before it had the full house effects?  
18 LORD REED: Mr Edelman, it strikes me that there may be  
19 an aspect of a case such as the present which is  
20 materially different from a hurricane example.  
21 If the trends clauses are to be interpreted as  
22 meaning that businesses can only recover if they ignore  
23 government advice, issued in the interests of public  
24 safety to cover the period before legislation can be  
25 brought into force, then the effect of giving the

1 reading to the contract is to encourage companies to  
 2 behave in a socially irresponsible manner which would  
 3 damage their commercial reputations and be contrary to  
 4 their public interest .  
 5 MR EDELMAN: Yes. I mean, that's quite right, but  
 6 unfortunately the insurers' answer to that would be,  
 7 well, we're not insuring their public reputation and  
 8 that's what their answer would be. We are insuring --  
 9 LORD REED: One has to --  
 10 MR EDELMAN: Yes.  
 11 LORD REED: One has to interpret the contract in a way which  
 12 reflects what one could reasonably take to be the  
 13 parties' intention .  
 14 MR EDELMAN: Yes. Well, that's our primary submission on  
 15 ground 2. And perhaps it might help if I -- that is  
 16 essentially the point we make. I can't remember if we  
 17 gave in our case, but certainly I would draw an analogy  
 18 with -- and it may be an extreme analogy -- the Second  
 19 World War because the emergency we are facing at the  
 20 moment -- I obviously can't compare to what the  
 21 population went through in that war -- but there are few  
 22 national emergencies that occur in anyone's lifetime and  
 23 in that period people would expect themselves and be  
 24 expected to comply with things that the government told  
 25 them to do for the purposes of public safety without

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1 regard to whether the government had passed legislation  
 2 and whether they were legally bound to do so. It was  
 3 a matter of social responsibility .  
 4 I was going to give him the credit of mentioning  
 5 this, but there was -- and I don't usually refer to  
 6 newspaper articles -- an article by The Times journalist  
 7 Matthews Syed in which he made the point that the  
 8 difference between free democratic societies and those  
 9 that are not is that free and democratic societies work  
 10 on the basis that the population generally -- obviously  
 11 there will be exceptions -- but the population generally  
 12 is willing to act in a socially responsible way.  
 13 It's why, by and large, we don't have an armed  
 14 police force obviously in exceptional circumstances the  
 15 police have to be armed and in certain circumstances  
 16 are, but it's because underpinning the way in which free  
 17 democratic societies operate is that they can rely on  
 18 the population as the price of your freedom that you  
 19 will act in a socially responsible way when you need to.  
 20 LORD REED: Perhaps if one reduces it to a more mundane  
 21 level, if, say, an infestation of vermin were discovered  
 22 in the kitchen of a takeaway on a Saturday evening and  
 23 the statutory order closing the premises couldn't be  
 24 issued until the Monday, it would be extraordinary, it  
 25 seems to me, if the contract effectively required the

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1 business to carry on trading on the Sunday in order to  
 2 be able to recover compensation.  
 3 MR EDELMAN: And it would be all the more extraordinary --  
 4 we agree with that, my Lord, we've made similar points  
 5 in our case -- it would be more extraordinary if  
 6 an order was made on the Monday, it stayed open, despite  
 7 the rats, until the Monday, the order was made on the  
 8 Monday and he then closed and then it transpired that  
 9 the person who issued the order didn't have the  
 10 authority do so and it was of no legal effect .  
 11 And the error maybe was never corrected or not  
 12 corrected until the Friday. Or, if the local authority  
 13 representative said on the Saturday "As soon as the  
 14 office is open again and my boss is back, but he's not  
 15 back till Wednesday, you're going to get an order  
 16 closing you". And the restaurateur then closed.  
 17 But of course in our case the government didn't  
 18 threaten legislation . The statements don't say "If you  
 19 don't do this, we're going to make you do it". They  
 20 relied on public compliance. We get to the position,  
 21 the rather ridiculous position, in my submission, in  
 22 relation to schools, if you're going to strictly apply  
 23 insurers' case, that for some reason --  
 24 I mean, the government never bothered passing the  
 25 legislation and so you have the case which is now relied

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1 on by insurers where someone applied for judicial review  
 2 in respect of the government action closing schools and  
 3 the court rightly said "Well, actually there's nothing  
 4 to judicially review here because they never passed  
 5 a law". And insurers say, well, that shows you that it  
 6 wasn't legally binding. Yes, but the schools closed  
 7 because there was an emergency and they knew, as  
 8 a matter of public safety, that as a school they just  
 9 had to close.  
 10 But insurers are saying, as a matter of legal  
 11 entitlement, putting aside ex gratia concessions, they  
 12 are saying as a matter of legal entitlement they are  
 13 entitled to take into account this downturn. So really  
 14 there are two answers, but both may be right. It's not  
 15 an either/or, both may be right. Yes, my Lord  
 16 Lord Leggatt.  
 17 LORD LEGGATT: But they have slightly different consequences  
 18 anyway, don't they? Because in order to claim, as  
 19 opposed to not have your loss discounted, but to claim  
 20 loss for a certain few days at least you have to be  
 21 right on the --  
 22 MR EDELMAN: Yes.  
 23 LORD LEGGATT: -- on the imposed point.  
 24 MR EDELMAN: Yes, yes. The imposed does help with days of  
 25 cover. That's quite right. With some of these policies

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1 the limits are so low that one or the other may make  
 2 a difference, but it is important actually to backdate  
 3 the cover. So my Lord is right to correct me.  
 4 LORD LEGGATT: The main point made against you, or what  
 5 I take to be the main point made against you, on the  
 6 imposed is that it introduced difficult questions of  
 7 degree and if something is expressed, let's say we could  
 8 accept have if the Prime Minister says you must do this,  
 9 well, that's an instruction, but what about if you are  
 10 advised to do this? One has to then make quite fine  
 11 judgments sometimes because obviously there is some  
 12 advice which is genuinely intended to be guidance, which  
 13 isn't compulsory.  
 14 MR EDELMAN: Yes. We have tried to formulate a test for  
 15 that which is simply: Is it mandatory? Not in legal  
 16 effect, but is what is being said mandatory? This is  
 17 what you are expected to do.  
 18 LORD LEGGATT: (Inaudible) on that point. Are you inviting  
 19 this court to make what's basically a judgment of fact  
 20 and degree, or how are you inviting us to deal with the  
 21 point if we think you're right in principle?  
 22 MR EDELMAN: Well, my Lord, we have identified the various  
 23 statements that the Prime Minister made, the various  
 24 announcements that were made, and the ones we have  
 25 relied on are the ones that we say were all expressed in

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1 mandatory terms. Even if they said "We are asking  
 2 people to do this now", that wasn't just saying "If you  
 3 want, we are asking you to do it if you would like to,  
 4 if not, don't. This is what we want you to do." The  
 5 fact that something is expressed politely doesn't mean  
 6 that it wasn't intended to be mandatory that this is  
 7 what was being expected of the population. And so —  
 8 LORD LEGGATT: What about things expressed in terms of  
 9 "Well, don't do it unless you have to"?  
 10 MR EDELMAN: Well, if it's don't go to work unless it is  
 11 necessary do so, then that is doing — it is exactly,  
 12 it's mandatory; unless you have to go to work, you  
 13 shouldn't be going to work.  
 14 LORD LEGGATT: Whose judgment is that as to whether it's  
 15 necessary or not?  
 16 MR EDELMAN: Well, that would obviously be on the individual  
 17 facts, but it perhaps doesn't apply so much for when  
 18 there's restrictions imposed on premises, closure or  
 19 restrictions imposed, save to the extent that you can  
 20 say that people weren't allowed to go to work for that  
 21 purpose. But it would be relevant, for example, to  
 22 office staff, professional staff, us, as well, because  
 23 if the government said "Don't go to work unless you have  
 24 to" and then solicitors and barristers worked from home  
 25 and it may be in some cases not as productive and there

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1 may be some additional expenditure which is incurred,  
 2 because all the IT systems have to be upgraded, there  
 3 may be some cancellation of cases and so on, people have  
 4 complied with this and saying "Well, it's" — that will  
 5 be for the loss assessor to say, "Well, actually you  
 6 stayed at home when in fact you were entitled to go to  
 7 work". That would be on the adjustment process. There  
 8 would be a dispute about it and if the parties couldn't  
 9 agree then they would go to arbitration or to court.  
 10 But whether it was necessary for somebody to go to  
 11 work is an objective test which can readily be applied.  
 12 You ask what do you do? Why couldn't you have done it  
 13 at home?  
 14 Yes, my Lord.  
 15 LORD BRIGGS: I think, Mr Edelman, that the same issue  
 16 arises even when it does become legally binding because,  
 17 for example, regulation 6 says you must stay at home  
 18 unless you've got a reasonable excuse.  
 19 MR EDELMAN: Yes.  
 20 LORD BRIGGS: Ultimately that will come down to  
 21 a fact-intensive analysis of excuses unless they are  
 22 listed —  
 23 MR EDELMAN: Yes.  
 24 LORD BRIGGS: — as, as it were, deemed reasonable excuses.  
 25 MR EDELMAN: Yes, quite. I mean, often they are — and it's

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1 not unfamiliar in all areas of law to have matters which  
 2 are elements of judgment and even in one case that on  
 3 aggregation clauses, often the language is deliberately  
 4 left vague and general, so that it's adaptable to all  
 5 circumstances. In this case that I can't remember what  
 6 the constitution of the panel was, but I'm sure one or  
 7 more members of this panel dealt with it, the  
 8 *AIG v Woodman* case on the fact that the solicitor's  
 9 minimum terms used the term "related", that matters or  
 10 transactions had to be related.  
 11 Now, "related" is a flexible term. The court below  
 12 had tried to impose some constraints on it because they  
 13 thought it was too vague in general and the  
 14 Supreme Court, this court, said no, it's there because  
 15 judgment needs to be exercised on the facts of each  
 16 case. That's also an insurance policy and that can be  
 17 an issue on which many millions can turn because it  
 18 depends whether the primary layer insurer pays repeated  
 19 £3 million limits or whether the excess layer pays,  
 20 let's say, a 7 million limit and whether the insured,  
 21 the policyholder, gets a 10 million indemnity or  
 22 multiple 3 million indemnities, and it's something that  
 23 would have to be assessed on the facts of each case. So  
 24 that's really no impediment. It's something that  
 25 insurance is well used to.

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1 So it's specifically an insurance fact, so that's  
2 an insurance provision which is, as the court said in  
3 Scott v Copenhagen Re, often these clauses are  
4 deliberately kept general so that they are adaptable the  
5 facts. So it's not an impediment at all.

6 So that's what we would invite the court to do.  
7 This is really jumping ahead to ground 2. I will go  
8 through the language of the clauses specifically, but  
9 what we would like the court to do on ground 2 is simply  
10 to say that all of those statements on which we've  
11 relied, they are all mandatory instructions from the  
12 government and they all qualify under the various  
13 clauses and so the indemnity should start from that  
14 date.

15 As I said, we've also got the pre-trigger downturn  
16 clause, it doesn't really -- I've made the inconsistency  
17 point and it doesn't bear much repetition. I think  
18 we've made it in our case and the point is as it is.  
19 I would only perhaps give -- I gave the hurricane  
20 example -- the Cockermouth example again.

21 It might help illustrate the point because the same  
22 would apply to floodwaters if, in the Cockermouth  
23 example, the floodwaters rose slowly rather than  
24 suddenly and they rose, as can happen in these flood  
25 cases, if they're more remote from an immediate source

1 of flooding. Say that the waters rose for a day or two  
2 and a shop on the highest ground wasn't affected and  
3 because it was the only shop open it did a roaring  
4 trade, because maybe to one side of the property there  
5 was flooding but to the other side people could get to  
6 it.

7 Then the floodwaters rose and it was inundated with  
8 water. Is its loss of turnover to be assessed by  
9 reference to those one or two days of roaring trade or  
10 can the loss adjuster say "No, come off it, that's the  
11 effect of the very flood which has caused damage and  
12 that's not the true picture of your business. The true  
13 picture of your business is what it was before this  
14 floodwater ever appeared".

15 That answer by the loss adjuster would, we say, be  
16 absolutely the correct answer and it would be doing  
17 exactly what trends clauses are supposed to do. It  
18 shuts out, therefore, it shuts out the windfall as well.  
19 Someone might say "Well, all these other fools they all  
20 closed but the government hadn't passed legislation, or  
21 the government hadn't made us close, so I stayed open  
22 and this is my trade up until the government passed  
23 legislation making me close and so, thank you, I'll have  
24 my claim adjusted for being the only irresponsible bar  
25 owner who had people pouring out of his bar desperate

1 for a drink before lockdown".

2 So it gets rid of those cases as well as providing  
3 a more level playing field for those who did shut.

4 Now, the mandatory instructions -- sorry, I'm just  
5 getting a note, if I might just look at that.

6 (Pause)

7 Can I just refer to a passage in Amlin's case at  
8 {B/15/604}. This is moving on to the mandatory  
9 instructions point and it's a reference to the House of  
10 Commons House of Lords Joint Committee on Human Rights  
11 Briefing Paper. It included the following passage:

12 "The Regulations put the new measures announced by  
13 the Prime Minister... on a statutory footing, making  
14 them legally enforceable from 1 pm on Thursday 26th. It  
15 is important to note that prior to this, there was no  
16 legal basis for the announced restrictions on movement  
17 and gatherings. We have more general concerns about the  
18 recent disconnect between the laws that are in force and  
19 therefore binding, and 'announcements', 'directions' or  
20 'instructions' from Government which have no legal  
21 force, but which are communicated in such a way as to  
22 appear binding."

23 Now, this is cited against us, but we say it  
24 supports us because this confirms that these were  
25 statements which were made to appear binding. That's

1 not to suggest that the Prime Minister was misleading  
2 people into believing there was legal force when there  
3 wasn't. They were expressed in a way that were  
4 directive, were mandatory.

5 We don't take issue with Lord Sumption's analysis,  
6 which is heavily relied on by insurers, who did, as one  
7 would expect, a very learned exposition on why what the  
8 government has said wasn't legally binding. Right, yes,  
9 we accept all that, but it's nothing to the point.  
10 Absolutely nothing to the point.

11 That is not how we would want our society to  
12 operate. We don't live freely and happily together  
13 simply by doing the minimum necessary to obey the law.  
14 If we all did that it would not be a pleasant place to  
15 live. We do what is necessary in order to function  
16 together freely but also for social protection, to  
17 protect each other, and this is an example of that.

18 So the one concession that we have on the legal  
19 enforceability issue was in relation to RSA4 and in the  
20 judgment, because the court found against us on this,  
21 the court at paragraph 303 {C/3/120} which is on  
22 page 120 they say:

23 "In our judgment, there will only have been  
24 an 'enforced closure' ... if all or a part of the  
25 premises was closed under legal compulsion. We agree

1 with RSA that this would extend to closure which either  
 2 is or is legally capable of being enforced. By 'legally  
 3 capable of being enforced' we include a case of where  
 4 a governmental authority or agency or local authority  
 5 directs that particular premises should be closed, and  
 6 states that if they are not closed then a compulsory  
 7 order for their closure will be obtained. But we  
 8 consider that in that type of situation, there would  
 9 have to be a clear direction by an authority which has  
 10 the power to close that they should be shut failing  
 11 which a compulsory order will be obtained."  
 12 So they say that it's only enough if there is  
 13 an explicit threat of legal enforcement, but they at  
 14 least say that there doesn't have to be legal  
 15 enforcement.  
 16 But we say why is it necessary to go so far? What  
 17 if the threat is implicit in the sense that a reasonable  
 18 person would understand that, regardless of whether or  
 19 not what he's being asked to do has legal force, if  
 20 there is disregard of what they have been asked to do,  
 21 something will have to be done about it and that  
 22 something will necessarily have to be legal force.  
 23 It's not difficult to work out that if, after the  
 24 Prime Minister's statement on 16 March or his subsequent  
 25 statements people had generally ignored what he had

1 asked them to do, there were two alternatives. Either  
 2 the government shrugs its shoulders and says "Oh well,  
 3 we tried. Let's have everybody die of COVID". Or the  
 4 government would have to do something to force people to  
 5 do it, but the court seems to be saying unless the  
 6 government actually threatened people "Unless you do  
 7 this, we're going to pass a law that's going to make it  
 8 a criminal offence for you to do it" it's not enough.  
 9 But if the reasonable person would understand that  
 10 if people don't obey this sort of thing, it's so serious  
 11 that the government is going to have to do something  
 12 about it legally, then that should satisfy as  
 13 an implicit threat alone.  
 14 So we say even without this threat point we should  
 15 succeed in a time of great national emergency and the  
 16 government tells people "This is what you must do for  
 17 everybody's benefit" and protecting the NHS, which was  
 18 part of the slogan, it was so that beds would be  
 19 available so that people who were ill, which could have  
 20 been any of us, would be able to be treated if  
 21 necessary. It was for the benefit of the public as  
 22 a whole and that should be enough.  
 23 But if there is an implicit threat necessary, it's  
 24 an obvious one.  
 25 LORD REED: But the way it was put, Mr Edelman, by the

1 government in its written guidance to businesses, I'm  
 2 looking, for example, at the guidance issued on 23 March  
 3 which is in -- it's {C/38/1849} and you'll see under  
 4 "Compliance" --  
 5 MR EDELMAN: Yes.  
 6 LORD REED: Under "Compliance" it says:  
 7 "Everyone is instructed to comply with the rules  
 8 issued by the government ..."  
 9 Now, that's the sort of way of putting it that  
 10 occasions criticism from Lord Sumption lovers, but then  
 11 it goes on to say:  
 12 "As of 2pm on 21 ... closures on the original list  
 13 from 20 March are now enforceable by law ..."  
 14 So the Prime Minister had announced the original  
 15 list of businesses on 20 March that had to close, cafés  
 16 and restaurants and the like, so they're saying that's  
 17 now enforceable.  
 18 "The government will extend the law... to include  
 19 the new list of premises for closure."  
 20 That was a list that the Prime Minister had  
 21 announced on the 23rd which included a variety of  
 22 premises like gyms, and so on, that hadn't been included  
 23 previously. So they're not saying "Do it or else we'll  
 24 follow it up with law", they're saying "We're making the  
 25 announcement, we expect you to comply".

1 MR EDELMAN: Yes.  
 2 LORD REED: The law follows --  
 3 MR EDELMAN: Yes.  
 4 LORD REED: -- a day later, or however many days later it  
 5 may take, presumably because of the lag between the  
 6 adoption of a policy on the advice they're being given  
 7 and getting that drafted in a way which can be given  
 8 effect as a Statutory Instrument.  
 9 MR EDELMAN: My Lord, yes. It's just like the  
 10 local authority officer who comes down and says, "I'm  
 11 going to close you" and has to go back to the office and  
 12 go through, quite rightly, various procedures before the  
 13 draconian step of actually issuing a closure order can  
 14 be issued.  
 15 LORD REED: Yes.  
 16 MR EDELMAN: But it's, we submit, not necessary for  
 17 something as extreme as -- even as extreme as that to be  
 18 promulgated. But the fact that the court below was not  
 19 prepared to accede even to these announcements  
 20 satisfying the clauses we say is demonstrably wrong.  
 21 But let's go to the Prime Minister's announcement on  
 22 16 March. It starts at 1782 in tab 29 {C/29/1782}.  
 23 This was the first really critical announcement of  
 24 a series of announcements that were made, and he  
 25 explains the purpose of what he's doing, which brings

1 home to everyone that this really is a national  
 2 emergency. In the trial below, this sort of thing was  
 3 likened by Mr Kealey to the government telling us all  
 4 that we must eat five pieces of fruit a day: it's just  
 5 advice and we can take it or leave it. But that, no  
 6 doubt Mr Kealey's usual frivolity, is rather  
 7 understating the importance of this.  
 8 And it says {C/29/1783}:  
 9 "Last week we asked everyone to stay at home if you  
 10 had one of two key symptoms ...  
 11 "Today, we need ..."  
 12 This is on the top of 1783:  
 13 "Today, we need to go further ..."  
 14 And he explains why:  
 15 "... without drastic action, cases could double  
 16 every 5 or 6 days."  
 17 So what he's explaining is that drastic action is  
 18 necessary, and he then goes on to spell out what the  
 19 drastic action is. What insurers rely on is the fact  
 20 that he was only asking people to do something. So  
 21 first we need to ask you to insure and --  
 22 LORD REED: But this advice wasn't directed towards  
 23 businesses. That came, I think, for the first time on  
 24 the 20th.  
 25 MR EDELMAN: That's right. But this obviously began to

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1 affect businesses and we ought to look at the clauses  
 2 because it starts to affect people's movement. It does  
 3 affect businesses because he says --  
 4 LORD REED: Oh yes.  
 5 MR EDELMAN: "... second, now is the time for everyone to  
 6 stop non-essential contact with others and to stop all  
 7 unnecessary travel.  
 8 "We need people to start working from home where  
 9 they possibly can. And you should avoid pubs, clubs,  
 10 theatres and other social venues."  
 11 So there are things that do start affecting  
 12 businesses. This is in mandatory language, and it's  
 13 explained in circumstances where there may be in other  
 14 cases dispute at the margins but there can be no doubt,  
 15 whatever people may have thought about the rights and  
 16 wrongs of it, in terms of whether it was necessary or  
 17 not, although people may -- it has now proved to have  
 18 been necessary, but there's no doubt that there's not  
 19 much room to manoeuvre as to whether this was something  
 20 that was intended to be mandatory. It may have been  
 21 polite. Of course it was polite, because if you're rude  
 22 to people, they're not going to do what you want them to  
 23 do. It was expressed as politely -- sorry,  
 24 Lord Leggatt.  
 25 LORD LEGGATT: Are you suggesting, for example, that if

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1 a business is a pub that this constitutes a restriction  
 2 imposed on its ability to open?  
 3 MR EDELMAN: This would qualify -- if there was a prevention  
 4 of access clause, we would say that people were being  
 5 told not to go there.  
 6 LORD LEGGATT: But do you contend that that amounts -- we  
 7 can look at the wording -- but to inability to use the  
 8 premises because of a government restriction if you're  
 9 the pub owner?  
 10 MR EDELMAN: Yes, yes. How can you use it if people aren't  
 11 supposed to go there?  
 12 LORD LEGGATT: Well, they can, they just -- I mean, I think  
 13 it would be hard to read this as saying nobody must go  
 14 to a pub.  
 15 MR EDELMAN: Well, it does say:  
 16 "... you should avoid pubs, clubs, theatres and  
 17 other such social venues."  
 18 It is difficult to imagine, my Lords, how that could  
 19 be clearer. Now, whether it amounts --  
 20 LORD REED: The announcement on the 20th is clearer. It  
 21 says {C/33/1815}:  
 22 "We are collectively telling ... pubs ... to close  
 23 tonight ..."  
 24 MR EDELMAN: Yes.  
 25 LORD REED: "... and not to open tomorrow."

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1 MR EDELMAN: Yes. It may depend on the language of the  
 2 clause. If the clause requires closure, then obviously  
 3 that didn't happen until the 20th, obviously. And then  
 4 all you have is the fact that there will have been  
 5 a downturn prior to the 20th because of what the  
 6 government was saying. You then have my pre-trigger  
 7 downturn point: that if you have a closure which is  
 8 caused by a disease or an emergency in the clause that  
 9 you don't take into account the downturn in revenue that  
 10 occurred in the lead-up to the 20th.  
 11 LORD LEGGATT: But that goes much wider, because I take it,  
 12 on your case, you ignore all the downturn that was  
 13 already happening because people were frightened of  
 14 going out to pubs because they knew about the virus,  
 15 regardless of what the Prime Minister was saying.  
 16 MR EDELMAN: Oh yes, yes. But that's not difficult because  
 17 what actually -- it does vary from policy to policy, but  
 18 what many policies do, on the adjustment machinery, is  
 19 if, let's say, the pub was closed from March till June  
 20 and had no revenue, you would then go back under most  
 21 clauses -- not all of them but under any of them you  
 22 would go back to March -- to June the previous year and  
 23 say, "Well, that was your revenue last year. I'm now  
 24 going to treat that as your starting notional loss of  
 25 turnover. Is there any reason for us to adjust that

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1 figure for trends and circumstances?"  
 2 LORD LEGGATT: No, I don't have a difficulty with how you go  
 3 about that.  
 4 MR EDELMAN: So that's why you then say, "Well, oh, yes, now  
 5 I see that in the two weeks before the 20th your  
 6 downturn -- or your three weeks before the 20th, your  
 7 revenue was much lower" and say, "Well, yes, because of  
 8 COVID, so that downturn is not relevant. My March to  
 9 June 2019 figures are the figures you should be taking,  
 10 because if you take the first half of March 2020, those  
 11 are artificially depressed by the very COVID crisis  
 12 which is an element of the insured peril".  
 13 LORD LEGGATT: I think we've moved away, because my question  
 14 was really directed towards your restrictions imposed --  
 15 MR EDELMAN: Yes, I'm sorry.  
 16 LORD LEGGATT: -- and I was just having some difficulty with  
 17 if we were to -- suppose we were in your favour  
 18 generally on the point, if we were to rule that the PM's  
 19 statement was mandatory that might be a bit too broad  
 20 without looking at particular language of particular  
 21 parts of it and looking at particular effects, or how  
 22 they might be reasonably understood by particular  
 23 business sectors.  
 24 MR EDELMAN: Well, my Lords, I need only say that those  
 25 businesses which were referred to in -- for those

1 businesses to which reference was made in that statement  
 2 and then the parties will be able to work it out. What  
 3 we hope is if my Lords are in my favour in any of these  
 4 respects, then, once we get your judgment in principle,  
 5 we can then formulate some declarations. But if you  
 6 would say that if a business was told to close by in the  
 7 statement of March 20, that would be a restriction  
 8 imposed or an enforced closure for the purposes of the  
 9 clause, and then the parties can apply that because the  
 10 statement says what it says. The court doesn't need  
 11 then itself to work out who was and who wasn't  
 12 mentioned. The parties will be able to do that for you.  
 13 It's really the point of principle -- and this test  
 14 case was all about points of principle, leaving the  
 15 facts of individual cases to be dealt with by adjustment  
 16 and, if necessary, dispute resolution process -- was to  
 17 remove roadblocks to settlement. One of the roadblocks  
 18 was this question as to whether closure before  
 19 legislation is, firstly, outside policy cover and,  
 20 secondly, is something that a loss adjuster can use in  
 21 adjusting the claim, in the sense that you come down to  
 22 zero before the policy was triggered. Those are the two  
 23 critical points. It's really resolving those points of  
 24 principle that's necessary.  
 25 It might then be helpful if I started -- I've

1 probably said enough that I want to generally and it may  
 2 just be that we now have to go through some of the  
 3 individual clauses just to see if there are any words or  
 4 variance on those. We should perhaps start with Arch,  
 5 just simply doing it alphabetically with this one.  
 6 That's at C -- there's a ground 3 appeal as well as  
 7 what's meant by "prevention of access". So perhaps  
 8 I should introduce that topic, which is ground 3, and  
 9 though go to some particular clauses and deal with it.  
 10 I was just going to show you the leading  
 11 prevention of access wording just so I can introduce  
 12 this ground. It may be a useful way of spending the  
 13 remaining time today.  
 14 In Arch, the disease clause at page 227 {C/4/227},  
 15 this is ground 3 of our appeal:  
 16 "Prevention of access ... due to the actions or  
 17 advice of a government or ... authority ..."  
 18 You'll see that no issue arises on the first point  
 19 because it's "actions or advice", which actually we say  
 20 supports our case, because it rather demonstrates here  
 21 an insurer contemplating that the government may act  
 22 through advice. So we say this is strong contextual  
 23 support -- and I'm not using one word to construe other  
 24 policies mean, but it's just showing what is in the  
 25 contemplation of an insurer that the government does act

1 and authorities do act on advice.  
 2 But the real focus of this is on prevention of  
 3 access. The critical point is whether there is  
 4 prevention of access only as the court found when all  
 5 access -- access for all purposes is prevented or  
 6 whether there is prevention of access if access for  
 7 a particular purpose or by a particular class of persons  
 8 is prevented even if access for other purposes by other  
 9 classes of persons is permitted.  
 10 So the example that we gave below and I give again:  
 11 is there a prevention of access to a road to those who  
 12 want to use the road as a through route if it's closed  
 13 save for use by residents and those visiting them?  
 14 Assume that there's a policeman there controlling who  
 15 goes down the road to ensure that only those falling  
 16 within the permitted class are allowed past the barrier.  
 17 Is there a prevention of access to the road? Let's  
 18 assume that some way far up the road, which really needs  
 19 to be driven to, is a shop which relies on through  
 20 trade, people driving through, to stop at it. Insurers  
 21 say "no" because -- and the court says "no" because  
 22 residents and their visitors can still use it.  
 23 We would say on the ordinary use of language and the  
 24 ordinary understanding of the term, there most certainly  
 25 is a prevention of access to those other than residents

1 or those visiting them. There is a prevention of access  
2 because certain classes of person are prevented from  
3 getting there. Some classes are not, but some are. It  
4 wouldn't be a misuse of language to say there is  
5 a prevention of access to the road, because one class of  
6 users cannot use it.

7 This has very real significance for shops and  
8 restaurants, for example, because insurers say there is  
9 no prevention of access if customers are not allowed to  
10 go to a shop and the shop owner is not allowed to let  
11 them in to buy in-store, but the shop staff can still go  
12 into the shop to process mail orders. So they say,  
13 "Well, the fact that the staff can go in and process  
14 mail orders shows that there is no prevention of  
15 access."

16 Similarly, insurers saying no prevention of access  
17 if customers are not allowed to enter a restaurant to  
18 dine in the restaurant and the owner is not allowed to  
19 let them in to dine in the restaurant, but the kitchen  
20 staff can come in to cook takeaway meals and maybe  
21 people can come and collect takeaway meals. Is there  
22 a prevention of access? Insurers say: no, because the  
23 staff can come in and people can come in and collect  
24 a takeaway. We say there is because there is  
25 a prevention of access for a particular class of persons

1 for a particular purpose. People who want to dine in  
2 the restaurant are not allowed to go in. That's what we  
3 mean by "partial prevention".

4 Carried to its extreme, insurers' case would be that  
5 if a road leading to a restaurant was closed to  
6 everyone, preventing access by all customers for all  
7 purposes, but at the back of the property there was  
8 a way in that enabled kitchen staff to get to the  
9 kitchen to cook takeaway meals, carrying them to  
10 a nearby open road for someone to collect them then, so  
11 that they could be delivered, there would be no  
12 prevention of access satisfying the clause. That, as we  
13 understand it, is what insurers' case is.

14 Now, we say, and I'll come to the individual  
15 wordings, but we will be seeing Arch's and -- yes, my  
16 Lord Lord Hamblen.

17 LORD HAMBLEN: So if you're right on ground 1, do any of  
18 these points on grounds 2 and 3 matter?

19 MR EDELMAN: Oh yes, this one is a complete answer because  
20 they're saying that when there is -- if, for example,  
21 a restaurant is ordered to close for dine-in but had  
22 an existing takeaway -- they say if it didn't have  
23 a takeaway restaurant, it's fine because then it --  
24 maybe, no, not on prevention of access; it's inability  
25 to use.

1 On prevention of access, they're saying once it's  
2 told to close as a restaurant, because it can still open  
3 as a takeaway and the staff can still go to it to cook  
4 meals, there is no prevention of access. So there's no  
5 cover. The policy isn't triggered at all.

6 LORD HAMBLEN: At all? I see, yes.

7 MR EDELMAN: And so that is fundamental. I think my  
8 takeaway meal example may have to go -- well, I was  
9 going to say that simply means that there's no --  
10 I think I did finish that. I've seen it's 4 o'clock, so  
11 perhaps if I pause there and resume tomorrow, I am well  
12 up to where I wanted to be.

13 LORD REED: Yes. Well, if any of us has a takeaway meal, we  
14 may pay more attention than we normally would as to how  
15 it's all organised.

16 MR EDELMAN: My Lord may reflect on the fact that having  
17 a takeaway meal is preventing an insured from getting  
18 any indemnity under the policy that has a prevention of  
19 access clause.

20 LORD REED: Well, thank you very much, Mr Edelman. We'll  
21 adjourn now and resume at 10.30 am tomorrow morning.

22 (4.01 pm)

23 (The court adjourned until 10.30 am  
24 on Thursday, 19 November 2020)  
25

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