

Number of sales

Number of Sales	2016 Q3	2016 Q4	2017 Q1	2017 Q2	2017 Q3	2017 Q4	2018 Q1	2018 Q2	2018 Q3	2018 Q4	2019 Q1	2019 Q2
Income drawdown	4120	4316	5171	5396	6217	6847	6269	7555	7678	6980	7359	7683

Value of sales

Total Premium Amount	2016 Q3	2016 Q4	2017 Q1	2017 Q2	2017 Q3	2017 Q4	2018 Q1	2018 Q2	2018 Q3	2018 Q4	2019 Q1	2019 Q2
Income drawdown	387,819,047	408,035,445	565,352,736	589,615,087	681,175,839	760,187,297	640,392,844	784,036,899	766,931,359	641,976,494	632,775,539	686,340,281