Dear

Freedom of Information : Right to know request

We refer to your request under the Freedom of Information Act 2000 (the Act), for information on relationship managed firms.

Your request has now been considered and the relevant information is provided below.

1. [The] FCA regulates 26,000 firms, 23,000 of which it is the sole regulator. How many (or what percentage) of these firms are relationship managed?

   Approximately 860 firms are relationship managed, which are now classified as ‘fixed portfolio’ firms.

2. How many firms who used to have a relationship manager/named supervisor prior to legal cut over, continue to have a relationship manager?

   As above.

3. How many firms no longer have a relationship manager?”

   Approximately 720 firms that were relationship managed before legal cutover no longer have a single named supervisor, and are now classified as ‘flexible portfolio’.

The FCA’s new approach means that our fixed portfolio supervisors are allocated to firms with the greatest potential to cause risks to consumers or market integrity. Where firms do not have a single named relationship manager, they are still supervised by teams of supervisors with expertise in specific sectors, and are subject to similar supervisory processes. Allocating fixed portfolio supervisors to a smaller number of firms also gives us greater flexibility to carry out more reviews on products and issues across a particular sector or market. This will enable us to take action faster on our priorities and what we believe are the biggest conduct risks.

This approach is described in more detail in our ‘Journey to the FCA’ document, available on our website at http://www.fca.org.uk/your-fca/documents/fsa-journey-to-the-fca.
It should also be noted that the number of firms in each category will change over the course of time as firms increase or decrease in size, or to take account of firms entering and exiting the market.

Yours sincerely

Information Access Team
Financial Conduct Authority